

Before Starting the Special CoC Application

You must submit both of the following parts in order for us to consider your Special NOFO Consolidated Application complete:

1. the CoC Application, and
2. the CoC Priority Listing.

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

As the Collaborative Applicant, you are responsible for reviewing the following:

1. The Special Notice of Funding Opportunity (Special NOFO) for specific application and program requirements.
2. The Special NOFO Continuum of Care (CoC) Application Detailed Instructions for Collaborative Applicants which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.

CoC Approval is Required before You Submit Your CoC's Special NOFO CoC Consolidated Application

- 24 CFR 578.9 requires you to compile and submit the Special NOFO CoC Consolidated Application on behalf of your CoC.
- 24 CFR 578.9(b) requires you to obtain approval from your CoC before you submit the Consolidated Application into e-snaps.

Answering Multi-Part Narrative Questions

Many questions require you to address multiple elements in a single text box. Number your responses to correspond with multi-element questions using the same numbers in the question. This will help you organize your responses to ensure they are complete and help us to review and score your responses.

Attachments

Questions requiring attachments to receive points state, "You must upload the [Specific Attachment Name] attachment to the 4A. Attachments Screen." Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. Include a cover page with the attachment name.

- Attachments must match the questions they are associated with—if we do not award points for evidence you upload and associate with the wrong question, this is not a valid reason for you to appeal HUD's funding determination.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).

1A. Continuum of Care (CoC) Identification

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1A-1. CoC Name and Number: NC-503 - North Carolina Balance of State CoC

1A-2. Collaborative Applicant Name: North Carolina Coalition to End Homelessness Inc.

1A-3. CoC Designation: CA

1A-4. HMIS Lead: North Carolina Coalition to End Homelessness Inc.

1A-5.	New Projects	
	Complete the chart below by indicating which funding opportunity(ies) your CoC applying for projects under. A CoC may apply for funding under both set asides; however, projects funded through the rural set aside may only be used in rural areas, as defined in the Special NOFO.	
1.	Unsheltered Homelessness Set Aside	Yes
2.	Rural Homelessness Set Aside	Yes

1B. Project Capacity, Review, and Ranking–Local Competition

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1B-1.	Web Posting of Your CoC Local Competition Deadline–Advance Public Notice. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Local Competition Deadline attachment to the 4A. Attachments Screen.	
	Enter the date your CoC published the deadline for project application submission for your CoC's local competition.	08/08/2022

1B-2.	Project Review and Ranking Process Your CoC Used in Its Local Competition. (All Applicants)	
	Special NOFO Section VII.B.1.a.	
	You must upload the Local Competition Scoring Tool attachment to the 4A. Attachments Screen.	
	Select yes or no in the chart below to indicate how your CoC ranked and selected new project applications during your CoC's local competition:	
1.	Established total points available for each project application type.	Yes
2.	At least 33 percent of the total points were based on objective criteria for the project application (e.g., cost effectiveness, timely draws, utilization rate, match, leverage), performance data, type of population served (e.g., DV, youth, Veterans, chronic homelessness), or type of housing proposed (e.g., PSH, RRH).	Yes
3.	At least 20 percent of the total points were based on system performance criteria for the project application (e.g., exits to permanent housing destinations, retention of permanent housing, length of time homeless, returns to homelessness).	Yes

1B-3.	Projects Rejected/Reduced–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Rejected-Reduced attachment to the 4A. Attachments Screen.	
1.	Did your CoC reject or reduce any project application(s)?	No
2.	Did your CoC inform the applicants why their projects were rejected or reduced?	No
3.	If you selected yes, for element 1 of this question, enter the date your CoC notified applicants that their project applications were being rejected or reduced, in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	

1B-3a.	Projects Accepted–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Accepted attachment to the 4A. Attachments Screen.	
	Enter the date your CoC notified project applicants that their project applications were accepted and ranked on the New Priority Listings in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	09/20/2022
1B-4.	Web Posting of the CoC-Approved Special NOFO CoC Consolidated Application. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Web Posting–Special NOFO CoC Consolidated Application attachment to the 4A. Attachments Screen.	
	Enter the date your CoC posted its Special NOFO CoC Consolidated Application on the CoC’s website or affiliate’s website–which included: 1. the CoC Application, and 2. Priority Listings.	10/14/2022

2A. System Performance

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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2A-1.	Reduction in the Number of First Time Homeless—Risk Factors.	
	Special NOFO Section VII.B.2.b.	
	Describe in the field below:	
	1. how your CoC determined which risk factors your CoC uses to identify persons becoming homeless for the first time;	
	2. how your CoC addresses individuals and families at risk of becoming homeless; and	
	3. provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time or to end homelessness for individuals and families.	

(limit 2,500 characters)

1) The CoC determines risk factors to identify persons becoming homeless for the first time by screening each person presenting for services with a tool called the Prevention and Diversion Screen and uses the data collected from the tool to evaluate common factors seen in HHs presenting for services. This allows programs to use diversion approaches, assisting people to problem solve to identify other PH resources rather than immediately entering shelter. 2) The CoC actively works to increase resources for diversion activities, including financial assistance & mediation services. The CoC received a multi-year Bezos Day 1 Families Fund (D1FF) grant to pilot diversion practices in three geographically diverse sites in the CoC. The funding targets HHs with children, allowing agencies to provide financial supports (e.g., hotel/motel costs, security deposits, rent arrears, transportation costs) to divert people from congregate shelter. In its second year, the D1FF shifted from a program to a community diversion approach whereby the CoC trained all community providers to understand and implement diversion practices, using a central financial assistance model to pay for needed supports. Funded communities have integrated this important resource into their coordinated entry systems, using case conferencing to prioritize HHs for financial assistance. The CoC contracted with The Listening Group to provide bi-monthly coaching to communities to learn how to successfully engage HHs & divert them from the system. The CoC will continue to evolve the pilot to evaluate strategies so it can leverage the experience & funding to scale diversion services across the CoC. 3) A Project Specialist from NCCEH oversees diversion services in the CoC, working closely with regional leadership & individual agencies to implement best practices, educate local providers on tools and mediation skills, & seek local resources for diversion efforts to reduce the number of first-time homeless HHs.

2A-2.	Length of Time Homeless—Strategy to Reduce. (All Applicants)	
	Special NOFO Section VII.B.2.c.	
	Describe in the field below:	
1.	your CoC's strategy to reduce the length of time individuals and persons in families remain homeless;	
2.	how your CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and	
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the length of time individuals and families remain homeless.	

(limit 2,500 characters)

1) The CoC CE system prioritizes HHs for RRH & PSH based on LOTH, & the CoC works closely with providers to increase accessibility to PH. The CoC's written standards focus on program design, ensuring projects follow Housing First tenets & other best practices (SAMHSA's PSH Key Elements, USICH's RRH Program Standards). CoC staff provide ongoing training on standards & pull HMIS data to evaluate progress on turnover rate, targeting, & positive exits. With the release of EHV's, the CoC entered into MOUs with PHAs, defining the following priority populations: a) HHs ready to Move On from PSH & RRH; b) HHs with the longest length of unsheltered homelessness & where documentation is unavailable. Exiting HHs from PSH & RHH creates flow in the system, freeing up program slots for HHs with long histories of homelessness. Prioritizing HHs with the longest LOTH with documentation issues that would prevent them from entering a funded PH program means providers can connect vulnerable HHs to PH resources more quickly. The CoC uses a data dashboard at monthly CoC Governance Board (GB) meetings, highlighting system performance measures, which allows the CoC to track current & historical client counts, system inflow/outflow, exits to PH, demographic breakdowns, HH progress, & others. The dashboard measures CoC-level as well as county data. CoC staff will introduce the dashboard to each of the CoC's 13 Regional Committees (RCs) in 2023. Staff will train local leadership on how to use the dashboard, facilitate discussions to develop local strategies to reduce LOTH, & measure progress over time. 2) CoC staff hold monthly calls with regional CE Leads to review the current regional By Name List (BNL) & discuss challenges. In advance of the meeting, staff pull several data points from the BNL including all HHs with LOTH longer than 364 days, comparing data month-to-month and annually to determine progress. All local CE systems hold regular case conferencing meetings, use BNLs that identify HHs with high vulnerability & long LOTH & connect them to available PH resources. 3) An NCCEH Project Specialist focuses exclusively on the CE system, working with regional CE Leads to strategize how to target people with the longest histories of homelessness & reduce the LOTH.

2A-3.	Successful Permanent Housing Placement or Retention. (All Applicants)	
	Special NOFO Section VII.B.2.d.	
	Describe in the field below how your CoC will increase the rate that individuals and persons in families residing in:	
1.	emergency shelter, safe havens, transitional housing, and rapid rehousing exit to permanent housing destinations; and	

2. permanent housing projects retain their permanent housing or exit to permanent housing destinations.

(limit 2,500 characters)

1) The CoC uses many strategies to increase the rate at which persons exit ES, TH, & RRH to PH destinations. Through written standards, the CoC sets termination/evaluation procedures, limiting the reasons for ending assistance to clients. CoC staff provide ongoing TA to providers on standards, working with program staff on difficult cases & providing guidance on ways to engage landlords/hard-to-house individuals to improve PH exits. CoC staff provide 6-month ES TA through a cohort model, bringing together ES to focus on NAEH's 5 Keys to Effective Shelter. Staff designed cohorts to educate ES on low-barrier models/housing-focused services; identify barriers needing removal; operationalize new low-barrier, housing-focused policies & procedures, & set bold 3-month goals to increase exits to PH. At the end of a 3-month intensive process, ES begin implementation of updated services, & staff meet with them monthly to evaluate progress on goals using the CAPER. CoC staff conduct 3-4 cohorts annually. The CoC evaluates shelter performance based on the following: 50% of people served by the ES have disabling conditions; median length of project participation is 30-60 days; & 40% of participants exit to permanent destinations. 2) The CoC currently has a 99% PH retention rate or exits to PH destinations in its PSH programs. The high rate is due to the CoC implementing a performance improvement process with its PSH programs, wherein CoC staff review program/client documents to evaluate a program's compliance, adherence to best practices, & performance. After review, staff work with program staff to implement action plans, setting goals & timelines for improvement. The CoC has set PSH program benchmarks for all funded programs to evaluate performance: 25% of participants entered from a place not meant for human habitation (for existing projects); 75% of participants entered from a place not meant for human habitation or have a history of unsheltered homelessness (for new projects); 80% of participants exit to permanent destinations. In 2023, staff will begin quarterly calls with programs to evaluate APR performance data & provide TA to improve services, troubleshoot difficult cases, & set additional performance benchmarks & goals. During calls, staff will provide training as needed on Housing First approaches, Harm Reduction, & Trauma-Informed Care. A Project Specialist from NCCEH oversees the CoC's strategy to increase the rate that people exit or retain PH.

2A-4.	Returns to Homelessness—CoC's Strategy to Reduce Rate. (All Applicants)	
	Special NOFO Section VII.B.2.e.	
	Describe in the field below:	
	1. how your CoC identifies individuals and families who return to homelessness;	
	2. your CoC's strategy to reduce the rate of additional returns to homelessness; and	
	3. provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the rate individuals and persons in families return to homelessness.	

(limit 2,500 characters)

1) The CoC used By Name List (BNL) data to identify HHs returning to homelessness. It evaluates HH & program data to determine common factors of HHs returning to the system & use these factors to help develop strategies to decrease returns. 2) The CoC prioritizes & targets limited homelessness prevention funding for return homelessness, meaning HHs that have a history of homelessness or that exited from RRH/PSH projects previously. The CoC advocated for & received support from the NC DHHS to include return homelessness on the screening tool used to prioritize HHs for ESG-CV homelessness prevention funds. The CoC implemented progressive engagement in its funded rehousing programs, working with CE Leads & rehousing agencies to transition higher needs HHs at risk of returning to homelessness without continuing supports from RRH to PSH or available EHV. The CoC's number one priority for use of available EHV is for HHs to move on from PSH/RRH projects. This priority is especially important for RRH participants who cannot access PSH due to eligibility/availability & need continuing housing subsidy & supports to sustain permanent housing long-term. CoC staff provide ongoing TA to ES on best practices & work with program staff on difficult cases, providing guidance on ways to engage landlords & hard-to-house individuals to improve PH exits. CoC staff provide 6-month ES TA through a cohort model, bringing together ES programs to focus on NAEH's 5 Keys to Effective Shelter. Staff designed cohorts to educate ES on low-barrier models/housing-focused services; identify barriers needing removal; operationalize new low-barrier, housing-focused policies & procedures, & set bold 3-month goals to increase exits to PH. At the end of a 3-month intensive process, ES begin implementation of updated services, & staff meet with them monthly to evaluate progress on goals using the CAPER. CoC staff conduct 3-4 cohorts annually. Housing-focused services training includes helping ES set-up HHs for long-term PH success, reducing returns to homelessness. 3) An NCCEH Project Director works with PH programs to improve performance. A NCCEH Project Specialist works with CE Leads on local CE implementation & oversees the CoC's BNL.

2A-5.	Increasing Employment Cash Income–Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	

Describe in the field below:	
1.	the strategy your CoC has implemented to increase employment cash sources;
2.	how your CoC works with mainstream employment organizations to help individuals and families increase their cash income; and
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase income from employment.

(limit 2,500 characters)

1) The CoC takes a dual approach to help households access employment & increase cash income. First, it has been engaging various stakeholders to help the CoC develop a comprehensive plan. The CoC facilitated a structured conversation with three other Balance of State CoCs to share strategic initiatives & models to connect households to employment. The CoC also has engaged the NCWorks Commission, designated as NC's Workforce Development Board, to discuss strategies that NC can better use to engage service providers in their work to connect households experiencing homelessness to sustainable, living wage employment. The NCWorks Commission can help the CoC connect to local Work Force Development Boards to initiate discussions & new initiatives. Second, the CoC connects locally to employment providers & services. Members across the CoC, such as Vocational Rehabilitation (VR), NC Works (NCW), & Work First (WF), provide direct assistance to people experiencing homelessness to increase employment income. CoC staff review HMIS data with program staff, comparing current & past performance on employment income. They brainstorm strategies, set goals, & have conversations with local employment resources to support work procurement. In CY21, CoC-funded programs helped 9% of participants increase employment income. The CoC advertises all employment-related resources to CoC stakeholders through its monthly meetings & email list. These resources include job fairs & listings, employment trainings, & news from employment providers. 2) 100% of funded providers connect participants to mainstream employment programs. They collaborate with mainstream services such as VR, NCW, Goodwill, & DSS work programs to increase job placement, improve skills, mentor participants, & decrease barriers to work. The CoC encourages providers to formalize partnerships through MOUs, defining specific services each party will provide. 26% of the CoC funding portfolio lies with Managed Care Organizations (MCO). Each MCO has a Supported Employment program, helping clients with behavioral health issues find & maintain long-term employment. This program provides in-house supports to HHs in their PSH projects as well as to other PSH & RRH programs outside the MCO network. 3) A Project Specialist at NCCEH works with NC Workforce Development & local communities to help HHs increase income & access employment.

2A-5a.	Increasing Non-employment Cash Income—Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	
	Describe in the field below:	
	1. the strategy your CoC has implemented to increase non-employment cash income;	
	2. your CoC's strategy to increase access to non-employment cash sources; and	
	3. provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase non-employment cash income.	
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(limit 2,500 characters)

1) The CoC employs several strategies to increase non-employment cash income. Members across the CoC, such as VAMCs, DSS, & NC Legal Aid staff, provide direct assistance to people experiencing homelessness to increase non-employment cash income from sources such as VA disability & pensions, TANF, & SSI-SSDI. The CoC also has trained SOAR workers who assist people with disabilities to navigate the often-complex SSA system to access disability benefits. The CoC sets non-employment cash income benchmarks in funding competitions, maximizing points for projects that increase non-employment cash income for 20% of HHs. CoC staff review HMIS data with program staff, comparing current & past performance on non-employment cash income. They brainstorm strategies, set goals, & have conversations with local benefit resources to support income procurement. In CY21, CoC-funded programs helped 35% of stayers & leavers increase non-employment cash income. 2) The CoC incentivizes programs applying for CoC & ESG funding to increase non-employment cash income through extra points on scorecards. The CoC advertises & encourages providers to send staff to regular SOAR trainings. The CoC emphasizes using SOAR to apply for SSA benefits to increase non-employment income for people with disabling conditions. Over 2 years, 21 caseworkers have been SOAR-trained, & the CoC has 16 active SOAR workers. Many CoC providers have formal relationships with local benefit specialists, inviting them into ES/TH/Food programs to work directly with program participants. CoC staff seek state & local resources that can help increase access to non-employment cash income & connect them to regional leadership & specific providers to build partnerships locally. 3) An NCCEH Project Specialist works with NC & local entities & providers in the CoC to help increase non-employment cash income & access. An NCCEH Project Specialist oversees all trained SOAR case workers in the state.

2B. Coordination and Engagement–Inclusive Structure and Participation

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2B-1.	Inclusive Structure and Participation–Participation in Coordinated Entry. (All Applicants)	
	Special NOFO Sections VII.B.3.a.(1)	

In the chart below for the period from May 1, 2021 to April 30, 2022:

1.	select yes or no in the chart below if the entity listed participates in CoC meetings, voted—including selecting CoC Board members, and participated in your CoC’s coordinated entry system; or
2.	select Nonexistent if the organization does not exist in your CoC’s geographic area:

	Organization/Person	Participated in CoC Meetings	Voted, Including Electing of CoC Board Members	Participated in CoC’s Coordinated Entry System
1.	Affordable Housing Developer(s)	Yes	Yes	Yes
2.	Agencies serving survivors of human trafficking	Yes	Yes	Yes
3.	CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes	Yes
4.	CoC-Funded Victim Service Providers	Yes	Yes	Yes
5.	CoC-Funded Youth Homeless Organizations	Nonexistent	No	No
6.	Disability Advocates	Yes	Yes	Yes
7.	Disability Service Organizations	Yes	Yes	Yes
8.	Domestic Violence Advocates	Yes	Yes	Yes
9.	EMS/Crisis Response Team(s)	Yes	Yes	Yes
10.	Homeless or Formerly Homeless Persons	Yes	Yes	Yes
11.	Hospital(s)	Yes	Yes	Yes
12.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	No	No	No
13.	Law Enforcement	Yes	Yes	Yes
14.	Lesbian, Gay, Bisexual, Transgender, Queer (LGBTQ+) Advocates	Yes	Yes	Yes
15.	LGBTQ+ Service Organizations	Yes	Yes	Yes
16.	Local Government Staff/Officials	Yes	Yes	Yes
17.	Local Jail(s)	Yes	Yes	No
18.	Mental Health Service Organizations	Yes	Yes	Yes
19.	Mental Illness Advocates	Yes	Yes	Yes

20.	Non-CoC Funded Youth Homeless Organizations	Yes	Yes	Yes
21.	Non-CoC-Funded Victim Service Providers	Yes	Yes	Yes
22.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes	Yes	Yes
23.	Organizations led by and serving LGBTQ+ persons	Yes	Yes	Yes
24.	Organizations led by and serving people with disabilities	Yes	Yes	Yes
25.	Other homeless subpopulation advocates	Yes	Yes	Yes
26.	Public Housing Authorities	Yes	Yes	Yes
27.	School Administrators/Homeless Liaisons	Yes	Yes	Yes
28.	Street Outreach Team(s)	Yes	Yes	Yes
29.	Substance Abuse Advocates	Yes	Yes	Yes
30.	Substance Abuse Service Organizations	Yes	Yes	Yes
31.	Youth Advocates	Yes	Yes	Yes
32.	Youth Service Providers	Yes	Yes	Yes
	Other:(limit 50 characters)			
33.	Organizations serving homeless Veterans	Yes	Yes	Yes
34.	Legal Aid	Yes	Yes	Yes

2B-2.	Open Invitation for New Members. (All Applicants)	
	Special NOFO Section VII.B.3.a.(2), V.B.3.g.	

	Describe in the field below how your CoC:
1.	communicated the invitation process annually to solicit new members to join the CoC;
2.	ensured effective communication with individuals with disabilities, including the availability of accessible electronic formats;
3.	conducted outreach to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join your CoC; and
4.	invited organizations serving culturally specific communities experiencing homelessness in the geographic area to address equity (e.g., Black, Latino, Indigenous, other People of Color, persons with disabilities).

(limit 2,500 characters)

1) The CoC holds monthly Governance Board (GB) calls, & our 13 Regional Committees (RCs) also hold regular meetings, inviting new stakeholders to attend. Any person may attend, ask questions, & provide input on discussion topics. The CoC maintains an email distribution list, where assigned CoC staff ask attendees to sign-up to join the email list (the current list has 415 stakeholders). The list delivers news, asks for feedback, connects people to resources, & announces policy changes/funding competitions. Staff regularly engage agencies wanting deeper involvement, inviting them to attend GB meetings, review website materials, & connect to RCs. Staff and RC leadership engage stakeholders to build new/stronger partnerships. 2) The CoC communicates in several ways to ensure people have access to information, including recorded webinars, phone calls, posted materials in multiple formats on the website, & an email address to contact staff directly to connect to resources. 3) The CoC encourages people with lived experience (PLE) to get involved in decision-making & leadership roles. The CoC engages PLE at events, using peers to invite/encourage others to get involved. The Nominations Committee outreaches PLE to join the GB as voting members annually. The CoC formed the Lived Expertise Advisory Council (LEAC) in 07/21. The CoC engaged PLE to join the LEAC, which reviews & evaluates CoC policies & procedures to ensure equity & effectiveness & seeks opportunities to impact legislation through advocacy. Two co-chairs with LE lead the LEAC & recruit recent/current PLE to help the CoC make informed decisions. The CoC uses the closed captioning function on web platforms during meetings to ensure hearing impaired individuals can fully participate. 4) The RE Subcommittee (RES) engages diverse organizations to collaborate with the CoC. The RES launched an annual dialogue series in 2020, engaging a diverse array of panelists to share their expertise on topics such as how racism creates barriers to permanent housing for people experiencing homelessness & how stress/trauma impact BIPoC experiencing homelessness.

2B-3.	CoC's Strategy to Solicit/Consider Opinions on Preventing and Ending Homelessness. (All Applicants)	
	Special NOFO Section VII.B.3.a.(3)	

	Describe in the field below how your CoC:
1.	solicited and considered opinions from a broad array of organizations and individuals that have knowledge of homelessness or an interest in preventing and ending homelessness;
2.	communicated information during public meetings or other forums your CoC uses to solicit public information; and
3.	took into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness.

(limit 2,500 characters)

1) The CoC has an inclusive governance structure & conducts open meetings to solicit & use feedback from stakeholders. Because it covers 79 counties, the CoC has multiple levels of coordination & options to participate, including regional & CoC-wide groups. The CoC gathers & incorporates diverse thinking into planning in three major ways: committees, surveys, & direct engagement. The Governance Board (GB) includes representation from each of its 13 Regional Committees (RCs) & at-large members representing people with lived experience, sector leaders (DV, legal aid, PHAs, rural), & state government depts (Depts of Health & Human Services; Public Safety, Housing Finance). Membership breadth ensures the CoC incorporates & considers diverse perspectives in all planning. Subcommittees include people from across the CoC to share local efforts & engage directly in planning to recommend strategies/priorities for approval by the GB. The RE Subcommittee & Lived Expertise Advisory Council bring diverse perspectives from BIPoC & PLE. The CoC vets every policy & planning document through subcommittees, surveys, and/or individual stakeholder conversations, incorporating ideas & changes prior to approval by the GB. 2) The CoC uses its website & email list to advertise CoC meetings. It publishes all materials prior to GB meetings & incorporates a feedback loop, typically presenting policies several times prior to an official vote, soliciting feedback from members & encouraging stakeholders to gather local feedback. 3) The CoC's inclusive design allows individuals to have input throughout the process to improve its approach to prevent & end homelessness. The CoC uses open subcommittee meetings to create policy & recommend strategies & initiatives. Subcommittees report out at GB meetings, asking for feedback & official approval. The GB tasks subcommittees to create procedures for approved policies & strategies, implementing initiatives, evaluating progress through data & local stakeholder reporting, & shifting direction based on feedback from people implementing them locally.

2B-4.	Public Notification for Proposals from Organizations Not Previously Funded. (All Applicants)	
	Special NOFO Section VII.B.3.a.(4)	

Describe in the field below how your CoC notified the public:	
1.	that your CoC's local competition was open and accepting project applications;
2.	that your CoC will consider project applications from organizations that have not previously received CoC Program funding;
3.	about how project applicants must submit their project applications;
4.	about how your CoC would determine which project applications it would submit to HUD for funding; and
5.	how your CoC effectively communicated with individuals with disabilities, including making information accessible in electronic formats.

(limit 2,500 characters)

1,3) Staff emailed CoC stakeholders upon release of the Special NOFO (SNOFO) & presented information on the funding opportunity at its 07/12/22 GB meeting. Upon approval of the CoC's Plan on 08/02/22, the CoC held a Special NOFO Project Applicant information webinar on 08/08/22 to summarize the requirements under the NOFO, define eligibility per the Plan, & communicate the timeline of the competition. 2) The CoC advertises funding opportunities on its website year-round, inviting stakeholders to schedule meetings with staff to discuss eligibility, compliance, & process issues. Upon release of a NOFO, staff communicates with stakeholders through its email distribution list (415 stakeholders), its GB, subcommittees, & workgroups, & one-on-one conversations with interested agencies. Regional Committee (RC) leadership facilitate conversations during local meetings about funding competitions, engage local agencies to apply, & connect new agencies to CoC staff to answer questions & define competition processes & timelines. Staff engage high-performing agencies without CoC funding, encouraging them to attend information webinars & apply for funding. The CoC records and posts information webinars to the public CoC website. 4) The CoC sets funding priorities through its Funding and Performance Subcommittee for funding competitions, basing these on current CoC strategies & HUD priorities. For the SNOFO, the CoC defined funding priorities through the Plan. This document guided the CoC's Project Review Committee (PRC) as they scores individual applications & created the recommended ranked list of applications to present to the CoC's GB for final approval. The PRC takes into consideration the strength of project applications, an agency's capacity to operate best practice programs on a reimbursement basis, history of collaboration, & performance history. The CoC also looks closely at geographic coverage of applications, making choices to include lower scoring, but still adequate projects, to ensure funding availability geographically. 5) The CoC communicates in multiple ways to ensure people have access to information, including recorded webinars, conference/individual calls, written materials in multiple formats (Word, pdf, others), posting materials on a public website, & an email address where people can contact staff directly to schedule meetings/get resources.

2C. Coordination / Engagement—with Federal, State, Local, Private, and Other Organizations

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

2C-1.	Coordination with Federal, State, Local, Private, and Other Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.b.	
	In the chart below:	
	1. select yes or no for entities listed that are included in your CoC’s coordination, planning, and operations of projects that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness; or	
	2. select Nonexistent if the organization does not exist within your CoC’s geographic area.	

	Entities or Organizations Your CoC Coordinates with for Planning or Operations of Projects	Coordinates with Planning or Operations of Projects
1.	Funding Collaboratives	Nonexistent
2.	Head Start Program	Yes
3.	Housing and services programs funded through Local Government	Yes
4.	Housing and services programs funded through other Federal Resources (non-CoC)	Yes
5.	Housing and services programs funded through private entities, including Foundations	Yes
6.	Housing and services programs funded through State Government	Yes
7.	Housing and services programs funded through U.S. Department of Health and Human Services (HHS)	Yes
8.	Housing and services programs funded through U.S. Department of Justice (DOJ)	Yes
9.	Housing Opportunities for Persons with AIDS (HOPWA)	Yes
10.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	No
11.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes
12.	Organizations led by and serving LGBTQ+ persons	Yes
13.	Organizations led by and serving people with disabilities	Yes
14.	Private Foundations	Yes
15.	Public Housing Authorities	Yes
16.	Runaway and Homeless Youth (RHY)	Nonexistent
17.	Temporary Assistance for Needy Families (TANF)	Yes
	Other:(limit 50 characters)	
18.		

2C-2.	CoC Consultation with ESG Program Recipients. (All Applicants)	
	Special NOFO Section VII.B.3.b.	

Describe in the field below how your CoC:	
1.	consulted with ESG Program recipients in planning and allocating ESG funds;
2.	participated in evaluating and reporting performance of ESG Program recipients and subrecipients;
3.	provided Point-in-Time (PIT) count and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area; and
4.	provided information to Consolidated Plan Jurisdictions to address homelessness within your CoC's geographic area so it could be addressed in Consolidated Plan update.

(limit 2,500 characters)

1) NC DHHS serves as the ESG Program Recipient for NC. CoC staff work closely with the NC ESG Office (ESGO) to set the funding formula & design an application process to subgrant the funds fairly across the CoC's 13 Regional Committees (RCs). In 2022, CoC staff worked with the ESGO to update its RFP process & funding application. CoC staff joined a representative workgroup (current grantees, CoC Leads, ESGO staff) to review all aspects of the RFP to help CoCs better evaluate agencies applying for funding. This workgroup's feedback facilitated the creation of a new, more comprehensive application that enhanced the ability to measure performance, services, equity initiatives, & administrative capacity. The CoC holds monthly calls with ESGO staff to discuss emerging issues with current grantees, technical assistance needs, & funding competition processes. Both staffs agree on next steps with identified challenges & work together to resolve them. 2) During monthly calls, the ESGO shares current subrecipient monitoring findings with CoC staff & develop a performance improvement plan with CoC staff providing TA. As part of the annual ESG funding competition, ESGO & CoC staff identify projects having issues with programmatic design & performance standards through review of policies & procedures & CAPERs/APRs, making funding conditional on participation in TA with CoC staff. 3, 4) The CoC publishes annual PIT/HIC data on its website, posting CoC-, regional-, and county-level analysis. The website maintains PIT/HIC data since 2009. Upon request, staff provide more detailed information to Con Plan jurisdictions, scheduling conversations as needed. CoC staff work closely with state agencies such as NC DHHS, NC Commerce, NC Public Safety, & NC Housing Finance Agency who oversee the process of the NC Con Plan. Staff meet regularly with Con Plan staff, providing PIT/HIC & HMIS data to fulfill Con Plan requirements & collaborate on strategy creation & updates related to homeless or at-risk of homelessness populations.

2C-3.	Discharge Planning Coordination. (All Applicants)	
	Special NOFO Section VII.B.3.c.	

Select yes or no in the chart below to indicate whether your CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs.		
1.	Foster Care	No
2.	Health Care	Yes

3.	Mental Health Care	Yes
4.	Correctional Facilities	Yes

2C-4.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts. (All Applicants)
	Special NOFO Section VII.B.3.d.

Select yes or no in the chart below to indicate the entities your CoC collaborates with:

1.	Youth Education Provider	Yes
2.	State Education Agency (SEA)	Yes
3.	Local Education Agency (LEA)	Yes
4.	School Districts	No

2C-4a.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts–Formal Partnerships. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below:

1.	how your CoC collaborates with the entities checked in Question 2C-4; and
2.	the formal partnerships your CoC has with the entities checked in Question 2C-4.

(limit 2,500 characters)

1,2) CoC providers partner at the local level with early childhood service providers & work closely with Community Action Agencies (CAA), which have formal agreements to connect families with Early Head Start & Head Start. Many CAA join monthly Regional Committee (RC) meetings to share resources & connect with providers serving families with school age children. The CoC funds 3 CAA to provide RRH resources to families with children. CoC staff participate on statewide committees to provide homeless children access to developmental resources, childcare, & PH. State-level professionals from NC Division of Child Development & Early Education, NC Child Care Development Fund, NC Infant MH Assoc., NC State University, NC Dept of Public Instruction, & NC DHHS join this initiative. The SEA Director serves as an at-large member on the CoC Governance Board (GB), providing resources/training to members & connecting RCs to LEAs. CoC staff participate in the SEA's annual conference, providing current CoC data to connect to the CE system. The SEA & CoC held reciprocal trainings in early 2022. The SEA invited LEAs & school districts to a webinar where CoC staff described the CoC system, including how to connect to their local RCs & CE case conferencing meetings. The CoC invited stakeholders to a webinar where the SEA defined its work with families experiencing homelessness & the homeless liaison network, inviting homeless school liaisons to share experiences working with RCs. In 07/22, the SEA collaborated with the CoC to work with the NC DMV to obtain free state ID for youth experiencing homelessness up to age 24. The SEA & DMV have an agreement to develop a form to streamline applications for free ID cards by homeless youth. In Fall 2022, CoC staff will collaborate with LEAs to conduct required needs assessments, connecting stakeholders to local focus group meetings. LEAs & other school system social workers serve on RCs, connecting homeless youth to the CE system & providing educational assistance to families in ES & PH programs. RCs rely heavily on LEAs to plan local youth PIT counts. LEAs educate school districts on the CoC & bring essential personnel to the table on local youth initiatives. LEAs serve on committees, providing insight & connection to youth resources outside the homeless service system. The CoC includes school districts as part of Sharing Agreements in the CE system, allowing them to fully participate in local case conferencing.

2C-4b.	CoC Collaboration Related to Children and Youth—Informing Individuals and Families Experiencing Homelessness about Eligibility for Educational Services. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below written policies and procedures your CoC adopted to inform individuals and families who become homeless of their eligibility for educational services

(limit 2,500 characters)

In its programmatic written standards, the CoC has adopted specific language to guide funded programs about their responsibility to work with families with children. In the services sections of the street outreach, emergency shelter, transitional housing, rapid rehousing, homelessness prevention, & permanent supportive housing written standards, the following item appears: "Program staff will connect families with children to appropriate educational services, including, but not limited to, Early Head Start, Head Start, Public Pre-K, community colleges, and others. Staff will liaise with the local homeless school liaison to ensure coordination, allowing youth to attend their school of origin and receive eligible educational and other services allowable under McKinney-Vento." The CoC's Anti-Discrimination Policy includes a Family Separation Policy, clearly prohibiting children of either gender from separation from their parent(s) despite their age. This allows parents to oversee & make decisions regarding their children's education directly while they are in their care. The NC SEA Director serves on the CoC Governance Board. The CoC has been in conversation with her to create a formal MOU with the SEA, inclusive of assisting with the creation of other policies & procedures to connect eligible individuals & families with children experiencing homelessness to educational services. In 07/22, the SEA collaborated with the CoC to work with the NC Division of Motor Vehicles (DMV) to obtain free state ID for youth experiencing homelessness up to age 24. The SEA & DMV have an agreement to develop a form to streamline applications for free ID cards by homeless youth. Once developed, the CoC will work closely with the SEA to develop policies and procedures to assist local homeless school liaisons & service providers to connect youth to these resources.

2C-5.	Mainstream Resources—CoC Training of Project Staff. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Indicate in the chart below whether your CoC trains project staff annually on the following mainstream resources available for program participants within your CoC's geographic area:

	Mainstream Resource	CoC Provides Annual Training?
1.	Food Stamps	Yes
2.	SSI—Supplemental Security Income	Yes
3.	TANF—Temporary Assistance for Needy Families	Yes
4.	Substance Abuse Programs	Yes
5.	Employment Assistance Programs	Yes
6.	Other	Yes

2C-5a.	Mainstream Resources—CoC Collaboration with Project Staff Regarding Healthcare Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Describe in the field below how your CoC:

1.	systemically provides up-to-date information on mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within your CoC's geographic area;
2.	works with project staff to collaborate with healthcare organizations to assist program participants with enrolling in health insurance;
3.	provides assistance to project staff with the effective use of Medicaid and other benefits; and
4.	works with projects to promote SOAR certification of program staff.

(limit 2,500 characters)

1) CoC staff keep abreast of changes to mainstream benefits such as Medicaid, Food Stamps, SSI/SSDI, TANF, & others at the federal & state levels to inform the Governance Board (GB) & membership. Mainstream partners attend Regional Committee meetings, educate providers on how to connect clients to benefits, & share updates that will affect ongoing benefits. The GB includes representation from the NC DHHS & other statewide sector leaders who provide updates on mainstream benefits. CoC staff relay mainstream benefit updates & information using a CoC-wide email distribution list. Staff make announcements at committee meetings & hold webinars to share best practices. RC leadership share mainstream benefit information with local stakeholders at meetings, inviting others to share updates & opportunities. 2,4) NCCEH acts as the SOAR state lead & addresses issues with accessing SSA programs, including health insurance. SOAR caseworkers create relationships with local SSA staff as well as Disability Determination Services staff to provide information & answer questions. Dedicated SOAR staff increase chances of positive outcomes. In the last two years, 21 case managers in the CoC completed SOAR training through NCCEH with 16 actively submitting cases on behalf of people experiencing homelessness. NCCEH holds monthly case conferencing meetings, & a dedicated NCCEH Project Specialist works 1:1 with trained SOAR staff to review medical narratives, provide connections to SSA & DDS staff, & troubleshoot difficult cases. The CoC also maintains partnerships with health care navigators, Managed Care Organization (MCOs), free clinics, legal aid, & DSS to ensure access to health insurance programs. 3) CoC staff train providers to ensure participants eligible for Medicaid are quickly identified & enrolled. CoC staff work closely with NC Medicaid & newly identified MCOs serving under its Medicaid waiver to ensure housing supports & access to other benefits for their members. Staff work with homeless, housing, & behavioral health providers to understand new rules under NC's Medicaid plan, which allow billing for tenancy supports & how to access them appropriately to provide more comprehensive care for the most vulnerable people entering housing from a homeless situation.

3A. New Projects With Rehabilitation/New Construction Costs

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3A-1.	Rehabilitation/New Construction Costs–New Projects. (Rural Set Aside Only).	
	Special NOFO Section VII.A.	
	If the answer to the question below is yes, you must upload the CoC Letter Supporting Capital Costs attachment to the 4A. Attachments Screen.	
	Is your CoC requesting funding for any new project(s) under the Rural Set Aside for housing rehabilitation or new construction costs?	No

3B. Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3B-1.	Designating SSO/TH/Joint TH and PH-RRH Component Projects to Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	

Is your CoC requesting to designate one or more of its SSO, TH, or Joint TH and PH-RRH component projects to serve families with children or youth experiencing homelessness as defined by other Federal statutes?	No
--	----

3B-2.	Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	
	You must upload the Project List for Other Federal Statutes attachment to the 4A. Attachments Screen.	
	If you answered yes to question 3B-1, describe in the field below:	
	1. how serving this population is of equal or greater priority, which means that it is equally or more cost effective in meeting the overall goals and objectives of the plan submitted under Section 427(b)(1)(B) of the Act, especially with respect to children and unaccompanied youth than serving the homeless as defined in paragraphs (1), (2), and (4) of the definition of homeless in 24 CFR 578.3; and	
	2. how your CoC will meet requirements described in Section 427(b)(1)(F) of the Act.	

(limit 2,500 characters)

Not Applicable.

4A. Attachments Screen For All Application Questions

Please read the following guidance to help you successfully upload attachments and get maximum points:

- | | | |
|--|----|---|
| | 1. | You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete. |
| | 2. | You must upload an attachment for each document listed where 'Required?' is 'Yes' |
| | 3. | We prefer that you use PDF files, though other file types are supported—please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube. |
| | 4. | Attachments must match the questions they are associated with. |
| | 5. | Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. |
| | 6. | If you cannot read the attachment, it is likely we cannot read it either.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).
- We must be able to read everything you want us to consider in any attachment. |
| | 7. | Open attachments once uploaded to ensure they are the correct attachment for the required Document Type. |

Document Type	Required?	Document Description	Date Attached
1B-1. Local Competition Announcement	Yes	Local Competition...	09/27/2022
1B-2. Local Competition Scoring Tool	Yes	Local Competition...	09/27/2022
1B-3. Notification of Projects Rejected-Reduced	Yes	Notification of P...	09/27/2022
1B-3a. Notification of Projects Accepted	Yes	Notification of P...	09/27/2022
1B-4. Special NOFO CoC Consolidated Application	Yes	Special NOFO CoC ...	10/14/2022
3A-1. CoC Letter Supporting Capital Costs	No		
3B-2. Project List for Other Federal Statutes	No		
P-1. Leveraging Housing Commitment	No	Leveraging Housin...	10/14/2022
P-1a. PHA Commitment	No	PHA Commitment	10/12/2022
P-3. Healthcare Leveraging Commitment	No	Healthcare Levera...	10/14/2022
P-9c. Lived Experience Support Letter	No	Lived Experience ...	10/07/2022
Plan. CoC Plan	Yes	CoC Plan	10/14/2022

Attachment Details

Document Description: Local Competition Announcement

Attachment Details

Document Description: Local Competition Scoring Tool

Attachment Details

Document Description: Notification of Projects Rejected-Reduced

Attachment Details

Document Description: Notification of Projects Accepted

Attachment Details

Document Description: Special NOFO CoC Consolidated Application

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: Leveraging Housing Commitment

Attachment Details

Document Description: PHA Commitment

Attachment Details

Document Description: Healthcare Leveraging Commitment

Attachment Details

Document Description: Lived Experience Support Letter

Attachment Details

Document Description: CoC Plan

Submission Summary

Ensure that the Special NOFO Project Priority List is complete prior to submitting.

Page	Last Updated
1A. CoC Identification	09/27/2022
1B. Project Review, Ranking and Selection	10/14/2022
2A. System Performance	09/27/2022
2B. Coordination and Engagement	09/28/2022
2C. Coordination and Engagement–Con't.	09/28/2022
3A. New Projects With Rehab/New Construction	No Input Required
3B. Homelessness by Other Federal Statutes	09/28/2022
4A. Attachments Screen	10/14/2022
Submission Summary	No Input Required

[BoS] Special CoC NOFO Instructions and Scorecard Have Been Posted!



NC Balance of State CoC

to boslist, bos

2:52 PM (17 minutes ago)

Hello, NC Balance of State CoC Stakeholders!

HUD released a Special CoC Notice of Funding Opportunity (NOFO) for unsheltered and rural homelessness on June 22nd. As part of the competition, the CoC approved a plan to serve people experiencing homelessness with severe service needs. To be eligible for this competition, all applicants need to adhere to the approved CoC plan.

The CoC held an informational webinar this morning to explain NOFO requirements, summarize the CoC's approved plan concept, define eligibility, and outline the timeline. The submission deadline for Special CoC NOFO projects is September 2, 2022 at 8 PM.

The recording and slides as well as all instructions and forms for this competition have now been posted to the NCCEH website at <https://www.ncceh.org/bos/special-coc-nofo/>. Before beginning applications, we encourage agencies to review the Special NOFO, the CoC's approved Plan to Serve People Experiencing Homelessness with Severe Service Needs, the recorded webinar, Project Applicant instructions, and the competition scorecard to ensure they meet the CoC's defined thresholds.

If you have any questions, please reach out to CoC staff at bos@ncceh.org.

Thank you!
NC Balance of State CoC Team
North Carolina Coalition to End Homelessness
(919) 755-4393
www.ncceh.org/bos
bos@ncceh.org

NCCEH staffs the NC Balance of State Continuum of Care

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GoToMeeting Hub | Inbox (5) - amd567 | North Carolina Coal | North Carolina Coal | Special CoC NOFO | NC BoS CE Leaders | nc-bos-coc-map-ny

nccch.org/bos/special-coc-nofo/

AD Budget | School | GCal | Life | NCCEH | Public Interest | Sports | Open + Upcoming... | How to Meditate... | Other Bookmarks

tendenci | Adriana | Community | Apps | Reports | Pages | Support

Plan for Serving People Experiencing Homelessness with Severe Service Needs ▾

Webinars ▾

Scorecards ▾

FY22 Special NOFO Scorecard

Project Application Instructions and Required Forms ▾

HUD's CoC New Applicant Detailed Instructions

Application materials must be submitted by the deadline. Refer to the Project Application Instructions posted below to ensure you are submitting all required materials. All deadlines end at 6:00 P.M. Links will be found in the NC BoS CoC Project Instructions: New Projects document below.

Deadline: Friday, September 2, 2022 at 6 PM

kindle | [Icons: Mail, Calendar, Photos, etc.]

Chrome File Edit View History Bookmarks Profiles Tab Window Help

GoToMeeting Hub | Inbox (5) - amd567 | North Carolina Coal | North Carolina Coal | Special CoC NOFO | NC BoS CE Leaders | nc-bos-coc-map-ny

nccch.org/bos/special-coc-nofo/

AD Budget | School | GCal | Life | NCCEH | Public Interest | Sports | Open + Upcoming... | How to Meditate... | Other Bookmarks

Community | Apps | Reports | Pages | Support

Project Application Instructions and Required Forms ▾

HUD's CoC New Applicant Detailed Instructions

Application materials must be submitted by the deadline. Refer to the Project Application Instructions posted below to ensure you are submitting all required materials. All deadlines end at 6:00 P.M. Links will be found in the NC BoS CoC Project Instructions: New Projects document below.

Deadline: Friday, September 2, 2022 at 6 PM

"Due to site links, you may need to upload your attachments in multiple forms"

NC BoS CoC Project Application Instructions: New Projects

Provides detailed instructions for all materials that must be submitted for new projects.

County Certification

All applicants must complete this form and submit it with their application.

Determination of Certification with State Consolidated Plan

All applicants must complete this form. It is submitted to the State to determine whether projects are consistent with the goals of the State Consolidated Plan. Do not mail these forms to the address at the bottom of the form. All forms will be mailed to NCCESB and then submitted together and processed by NCCESB staff. Applicants must mail the hard copy of the form to the address below by TBD.

NCCESB 10/16/2016, Raleigh, NC 27611

Determination of Certification for Non-PWA

Determination of Certification for PWA

CHRF Applications from Communities with Local Consolidated Plan

- Any applicant whose agency is located in a jurisdiction that has a local Consolidated Plan must submit a Consolidated Plan Certification (CHRF-2016) signed by a representative of the local plan. This certification states that the project's goals and activities are consistent with the goals of the local Consolidated Plan.
- HUD listing of local Consolidated Plans in North Carolina can be viewed on their website.
- Applicants who are not located in an area with a local CoC Plan do not need to submit this form.

New P91 Applicant Policies and Procedures Page Reference Form

Applicants requesting new P91 grants must complete this form and submit it with their application.

New 88H Applicant Policies and Procedures Page Reference Form

Applicants requesting new 88H grants must complete this form and submit it with their application.

New 55D Street Outreach Applicant Policies and Procedures Page Reference Form

Applicants requesting new 55D Street Outreach grants must complete this form and submit it with their application.

New 55D Other Applicant Policies and Procedures Page Reference Form

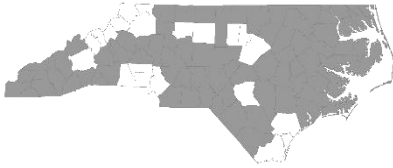
Applicants requesting new 55D-Other grants must complete this form and submit it with their application.

New Project Thresholds and Standards Form

Applicants requesting new projects must submit this form regarding threshold and standards requirements on the scorecard.

Match Letter Template

All Special CoC NOFO applicants must provide a letter or HUD documentation of at least 25% of the applied for amount. We encourage applicants to use the template below to ensure that all information requested by HUD has been provided.



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

2022 Scorecard for CoC Funds: New Projects Special Notice of Funding Opportunity (NOFO)

This scorecard will be used by the North Carolina Balance of State Continuum of Care (NC BoS CoC) Project Review Committee to score applications for new projects applying under the Special CoC NOFO for unsheltered and rural homelessness. The CoC prioritizes projects that serve households with severe needs and vulnerabilities, including chronic homelessness.

This scorecard has four goals:

1. Fund organizations that have the capacity to run effective programs (can manage and administer the program, can operate on reimbursement basis, have experience serving this population or a similar one).
2. Fund projects that reflect the NC BoS CoC & HUD’s priorities: projects that meet community need, as outlined by the funding priorities document approved by the NC BoS CoC Steering Committee.
3. Incentivize agencies to be good partners (participating in community efforts to end homelessness, on HMIS, helping create infrastructure for their community’s homeless service system to operate effectively throughout the year).
4. Ensure that funded projects are being good stewards of NC BoS CoC funding and performing to NC BoS CoC standards, including descriptions in written standards and the NC BoS CoC grantee agreement.

The NC BoS CoC Project Review Committee may ask applicant agencies to provide additional information to determine agency capacity to: implement projects in a timely manner with successful outcomes, score well on the HUD Annual Performance Report (APR), and avoid jeopardizing overall agency stability or future funding for the NC BoS CoC.

[References in brackets indicate the materials that will be used to score each question.]

Reviewer:			
Applicant:			
Project Name:			
Project Type (select one)	<input type="checkbox"/> PH:PSH <input type="checkbox"/> SSO-SO	<input type="checkbox"/> PH:RRH <input type="checkbox"/> SSO-Other	
Reviewer Signature:		Date:	

Project Quality Requirements

New projects **must receive at least the standard and minimum score in each section**. Standards and funding priorities will be used in the ranking process. If a standard or minimum is not met, further review will be triggered. After further review, the Project Review Committee will determine potential consequences, including whether the project is ineligible for inclusion in final NC BoS CoC application or will receive reduced funding. **Thresholds are a requirement** for new projects. Projects that do not meet thresholds will not be put through the next steps in the application process.

Maximum Score Possible:

PSH: 185
RRH:181
SSO-SO: 174
SSO-Other: 174

Project Score:

Combined Scoring

This section is scored by two reviewers, a member of the NC BoS CoC Project Review Committee and an NCEEH staff person. The two scores are averaged for each question. Find more information on the Project Review Committee in the NC BoS CoC Governance Charter: www.ncceh.org/bos.

Section I: General Application		Section I Score	
Possible Points: PSH, RRH: 6; SSO-SO, SSO-Other: 9 Minimum Points Required or Review is Triggered: PSH, RRH: 4; SSO-SO, SSO-Other: 5			
Consistency with Mission			
1.1a	Does the project fit within the mission of the agency? Does the agency currently serve households experiencing or at-risk of homelessness in their community? <i>[New Project Form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided	
1.1b	Does the agency describe prior experience serving persons experiencing or at risk of homelessness that has prepared the agency for administering this grant? <i>[New Project Form, Proj. App: 2B]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided	
Accuracy and Appropriateness of Responses		Possible Score	Project Score
1.2a	Does the project description address all parts of the detailed instructions? <i>[Proj. App: 3B, Project Application Detailed Instructions]</i>	3	
1.2b	Do the answers regarding services address all parts of the detailed instructions? <i>[Proj. App: 4A, Project Application Detailed Instructions]</i>	3	
1.2c	SSO-SO, SSO-Other only: Do the answers regarding outreach address all parts of the detailed instructions? <i>[Proj. App: 3B, Project Application Detailed Instructions]</i>	3	



Section II: Program Design

Section II Score

Possible Points: PSH, RRH: 35; SSO-SO, SSO-Other: 40
 Minimum Points Required or Review is Triggered: PSH, RRH: 18 SSO-SO;
 SSO-Other: 21

Community Need Statement

2.1a	<p>New CoC projects must demonstrate that they are meeting an existing need in their community. Projects must describe:</p> <ul style="list-style-type: none"> • What community need the new project will address, including CoC data (PIT Count, coordinated entry data, waiting lists, etc.) that demonstrates the need • How the community has used other resources to address this need <p><i>[New Project Form]</i></p>	<p>Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet</p> <p><input type="checkbox"/> unmet, documentation not provided</p>	
2.1b	<p>Will the services funded in part by this grant cover the CoCs entire geographic area (or in the case of the rural set-aside only the 55 designated rural counties?</p> <p><i>[Proj. App. Sec. 3B, Q1, New Project Form]</i></p>	<p>Threshold</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet</p> <p><input type="checkbox"/> unmet, documentation not provided</p>	
2.1c	<p>Does the project indicate that it will tie into the existing NC BoS CoC CE system in each region?</p> <p><i>[Proj. App. Sec. 3B, Q4]</i></p>	<p>Threshold</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>	
2.1d	<p>SSO-SO, SSO-Other only: The budget includes funding for temporary housing through added shelter beds at existing facilities or hotels/motels?</p> <p><i>[Proj. App. Sec. 6]</i></p>	<p>Threshold</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>	
2.1e	<p>SSO-SO, SSO-Other: Does the project adequately describe how it will connect housing resources with local households prioritized through the CE system?</p> <p><i>[Proj. App. Sec 4A, Q1]</i></p>	<p>No 0</p> <p>Yes 5</p>	

Targeting to Prioritized Subpopulations

2.2a	<p>Under the special NOFO for unsheltered and rural homelessness, the Department of Housing and Urban Development (HUD) expects funded projects to target housing and services to people experiencing homelessness with severe service needs.</p> <p>Does the project target one of the subpopulations below? If so, does it describe additional outreach activities, partnerships with organizations that serve that population,</p>	<p>No specific targeting: 0 points Targeted program: 5 points</p>	
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	<p>and a service plan that meets that subpopulation’s specific needs?</p> <p>This project targets:</p> <ul style="list-style-type: none"> <input type="checkbox"/> People experiencing homelessness with disabling conditions <input type="checkbox"/> People experiencing unsheltered homelessness <input type="checkbox"/> People experiencing homelessness with a history of being unsheltered <input type="checkbox"/> People who identify as LGBTQ+ <input type="checkbox"/> People experiencing homelessness with high usage of emergency services <p><i>[Proj. App Sec. 3B, Q3, Q5, Policies and Procedures]</i></p>	
2.2b	<p>PSH projects: Rental assistance projects are preferred to leasing projects as rental assistance projects adjust to FMR and provide tenants with a lease in their name. Projects that wish to provide leasing must submit a written statement that explains why the project is not applying as a rental assistance project.</p> <p><i>[New Project Form]</i></p>	<p style="text-align: center;">Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>
Services Resource Leverage Plan		
2.3	<p>The special NOFO asks the CoC to leverage housing and healthcare resources to address the needs of people experiencing homelessness with severe service needs.</p> <p>Does this project leverage housing resources, providing dedicated units or financial assistance outside of CoC and ESG program resources to house participants in an amount equal to or greater than 50% of budgeted funds?</p> <p>Does the project leverage healthcare (including behavioral health) resources, providing in-kind services or cash for dedicated services exclusive to participants in the project in an amount equal to or greater than 50% of budgeted funds?</p> <p><i>[Match documentation; other leveraging documentation]</i></p>	
	Program leverages both resources at 50% or above	30 points
	Program leverages one resource at 50% or above	20 points
	Program leverages both resources at 25% or above	20 points



	Program leverages one resource at 25% or above	10 points
	Program does not leverage either resource at 25% or above	0 points
	Project Score	
Housing First		
2.4a	Does this project use a Housing First approach? Must meet all statements <i>in 2.1b and 2.1c</i> below to meet threshold. Project should not have any policies and procedures that would result in screening out or terminating anyone for any of the reasons below, but policies do not have to explicitly include the statements below to meet the standard. [Program policies and procedures, sample lease]	<p>Threshold (must meet all statements in 2.1b and 2.1c below)</p> <input type="checkbox"/> met (2 of 2 met) <input type="checkbox"/> unmet (1 or more missed)
2.4b	<p>The project does not screen out for:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Having too little or no income <input type="checkbox"/> Active or history of substance abuse <input type="checkbox"/> Having a criminal record (with exceptions for state mandated restrictions) <input type="checkbox"/> History of domestic violence (e.g. lack of protective order, or separation from abuser, or law enforcement involvement) 	<input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided
2.4c	<p>Does the project ensure that participants are not terminated from the program for the following reasons:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Failure to participate in supportive services <input type="checkbox"/> Failure to make progress on a service plan <input type="checkbox"/> Loss of income or failure to improve income <input type="checkbox"/> Domestic violence <input type="checkbox"/> Any other activity not covered in a lease agreement typically found in the project's geographic area <input type="checkbox"/> Failure to maintain recovery 	<input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided
PSH Projects Only: Key Elements of Permanent Supportive Housing		
PSH projects should meet these 9 standards set forth by SAMHSA , however, they do not need to be explicitly outlined in the Program Policies & Procedures in order to meet the standard. ¹		
2.5a	<p>Leases or rental agreements do not have any provisions that would not be found in leases held by someone who does not have a disability. [Sample lease]</p>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided

¹ <https://store.samhsa.gov/sites/default/files/d7/priv/evaluatingyourprogram-psh.pdf>



	Reviewer Notes (if unmet or documentation not provided, note why):	
2.5b	Participation in services is voluntary and tenants cannot be terminated from the program for rejecting services. <i>[Program policies and procedures]</i>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.5c	House rules, if any, are similar to those found in housing for people who do not have disabilities and do not restrict visitors or otherwise interfere with a life in the community. <i>[Program policies and procedures]</i>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.5d	Housing is not time-limited, and the lease is renewable at tenants' and owners' option. <i>[Program policies and procedures, sample lease]</i>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.5e	Tenants have choices in the support services that they receive. They are asked about their choices and can choose from a range of services, and different tenants receive different types of services based on their needs and preferences. <i>[Program policies and procedures]</i>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.5f	As needs change over time, tenants can receive more intensive or less intensive support services without losing their homes. <i>[Program policies and procedures]</i>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	



2.5g	<p>Before moving into permanent housing, tenants are asked about their housing preference and are offered the same range of choices as are available to others at their income level in the same housing market. <i>[Program policies and procedures]</i></p>	<p style="text-align: center;">Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>
Reviewer Notes (if unmet or documentation not provided, note why):		
2.5h	<p>Support services promoting recovery are designed to help tenants choose, get, and keep housing. In all forms of permanent supportive housing, the staff helps tenants establish a household, meet the obligation of tenancy (such as paying rent on time), and get along with neighbors. <i>[Program policies and procedures]</i></p>	<p style="text-align: center;">Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>
Reviewer Notes (if unmet or documentation not provided, note why):		
2.5i	<p>The provision of housing and the provision of support services are distinct. <i>(Note: This means that if a person is evicted from a unit, they can continue receiving services and be rehoused. Or, if the tenant refuses services or the service provider terminates services, the tenant can remain in housing).</i> <i>[Program policies and procedures]</i></p>	<p style="text-align: center;">Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>
Reviewer Notes (if unmet or documentation not provided, note why):		
<p>For RRH Programs Only: Rapid Re-Housing Performance Benchmarks and Program Standards</p>		
<p>Rapid Re-Housing projects should encompass the following program standards as defined by the National Alliance to End Homelessness, the U.S. Department of Veteran Affairs (VA), the U.S. Department of Housing and Urban Development (HUD), U.S. Interagency Council on Homelessness (USICH), and Abt Associates ².</p>		
2.6a	<p>Core Program Standard: Housing Identification</p>	
2.6a1	<p>Program designates staff whose responsibility is to identify and recruit landlords and encourage them to rent to homeless households served by the program. Staff have the knowledge, skills, and agency resources to: understand landlords' perspectives, understand landlord and tenant rights and responsibilities, and negotiate landlord supports. A program may have dedicated staff for whom this is the primary responsibility. If a program does not have a dedicated staff person(s) who performs this function, case manager job descriptions must include responsibilities</p>	<p style="text-align: center;">Standard</p> <p><input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A</p> <p><input type="checkbox"/> unmet, documentation not provided</p>

² http://www.endhomelessness.org/page/-/files/Rapid%20Re-Housing%20Performance%20Benchmarks%20and%20Program%20Standards_2016.pdf



	including landlord recruitment and negotiation and at least some of the program's case managers must be trained in this specialized skill set to perform the recruitment function effectively. <i>[Program policies and procedures]</i>	
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6a2	Program has written policies and procedures for landlord recruitment activities, including screening out potential landlord partners who have a history of poor compliance with their legal responsibilities and fair housing practices. <i>[Program policies and procedures]</i>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6a3	Program offers a standard, basic level of support to all landlords who lease to program participants. This support is detailed in a written policy distributed to landlords. Program can negotiate additional supports, as needed, on a case-by-case basis. <i>[Program policies and procedures]</i>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6a4	Program has a written policy requiring staff to explain to participants basic landlord-tenant rights and responsibilities and the requirements of their specific lease. <i>[Program policies and procedures]</i>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6b	Core Program Standard: Rent and Move-In Assistance	
2.6b1	Program staff are trained on regulatory requirements of all rapid re-housing funding streams and on the ethical use and application of a program's financial assistance policies, including, but not limited to, initial and ongoing eligibility criteria, program requirements, and assistance maximums. Program has a routine way to onboard new staff and to keep staff regularly updated on changing regulations and/or program policies. <i>[Program policies and procedures]</i>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6b2	Program has clearly defined policies and procedures for determining the amount of financial assistance provided to a	Standard



	<p>participant, as well as defined and objective standards for when case management and financial assistance should continue and end. Guidelines are flexible enough to respond to the varied and changing needs of program participants, including participants with zero income. <i>(Note: guidelines should not offer the same amount and duration of assistance to everyone in the program. Financial assistance and case management should have a strictly applied end point. Policies and procedures and objective standards should individually determine the needs of each household and when assistance should continue and end for that household.)</i> <i>[Program policies and procedures]</i></p>	<input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
<p>Reviewer Notes (if unmet or documentation not provided, note why):</p>		
<p>2.6b3</p>	<p>A progressive approach is used to determine the duration and amount of rent assistance. Financial assistance is not a standard “package” and is flexible enough to adjust to households’ unique needs and resources, especially as participants’ financial circumstances or housing costs change. Policies detailing this progressive approach include clear and fair decision guidelines and processes for reassessment for the continuation and amount of financial assistance. Policies and procedures also detail when and how rapid re-housing assistance is used as a bridge to a permanent subsidy or permanent supportive housing placement. <i>[Program policies and procedures]</i></p>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
<p>Reviewer Notes (if unmet or documentation not provided, note why):</p>		
<p>2.6c</p>	<p>Core Program Standard: Rapid Re-Housing Case Management and Services</p>	
<p>2.6c1</p>	<p>Except where dictated by the funder, program participants direct when, where, and how often case management meetings occur. Meetings occur in a participant’s home and/or in a location of the participant’s choosing whenever possible. <i>(Note: The intent of this standard is that program participants are involved in creating a mutually agreed upon time, place, and frequency of meetings with the case manager).</i> <i>[Program policies and procedures]</i></p>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
<p>Reviewer Notes (if unmet or documentation not provided, note why):</p>		
<p>2.6c2</p>	<p>When case management and service compliance is not mandated by federal or state regulation, services offered by a program have voluntary participation. <i>(Note: HUD requires CoC programs to meet with participants once a month but does not require programs to dictate the location, duration,</i></p>	<p style="text-align: center;">Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A



	<i>or topic of the meeting and does not require programs to terminate participants if they fail to attend scheduled meetings or follow a service plan). [Program policies and procedures]</i>	<input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6c3	Program has clearly defined relationships with employment and income programs that it can connect program participants to when appropriate. <i>[Program policies and procedures]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6c4	Program has clearly defined policies and objective standards for when case management should continue and end. These guidelines are flexible enough to respond to the varied and changing needs of program participants. In instances where cases are continued outside of these defined policies and objective standards, there is a review and approval process. <i>[Program policies and procedures]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6d	Core Program Standard: Program Philosophy and Design	
2.6d1	Program staff are trained on the principles of Housing First and oriented to the basic program philosophy of rapid re-housing. Program has routine way of onboarding new staff that includes training on Housing First and rapid re-housing principles. <i>[Program policies and procedures]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6d2	Program has well-defined and written screening processes that use consistent and transparent decision criteria. Criteria do not include screening possible participants out for income or lack thereof. <i>[Program policies and procedures]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	Reviewer Notes (if unmet or documentation not provided, note why):	
2.6d3	Eligibility criteria for the program do not include a period of sobriety, a commitment to participation in treatment, or any other criteria designed to “predict” long-term housing	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A



	<p>stability other than willingness to engage the program and work on a self-directed housing plan. <i>[Program policies and procedures]</i></p>	<input type="checkbox"/> unmet, documentation not provided
	<p>Reviewer Notes (if unmet or documentation not provided, note why):</p>	
2.6d4	<p>Leases for program participants are legally binding, written leases. Leases with additional requirements, such as drug testing or program participation, are not allowed. <i>[Program policies and procedures, sample lease]</i></p>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
	<p>Reviewer Notes (if unmet or documentation not provided, note why):</p>	
Other Best Practices		
2.7	<p>Harm Reduction Does the project use and adequately describe its use of Harm Reduction techniques to serve program participants? <i>[Program policies and procedures]</i></p>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided
2.8	<p>Trauma-Informed Care Does the project use and adequately describe its use of Trauma-Informed Care to serve program participants? <i>[Program policies and procedures]</i></p>	<p>Standard</p> <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided



Section III: Scope of Services		Section III Score	
Possible Points: PSH, RRH, SSO-SO, SSO-Other: 16 Minimum Points Required or Review is Triggered: PSH, RRH, SSO-SO, SSO-Other: 9			
Service Needs		Possible Score	Project Score
3.1	Does the applicant demonstrate they will meet the anticipated individual service needs of participant households? Will services ensure households will be able to find and maintain permanent housing? <i>[PSH, RRH Proj. App: 4A Question 1; SSO-SO, SSO-Other Proj. App: 3B, Q5]</i>	6	
Employment Services		Possible Score	Project Score
3.2	Does the project provide or link participants to employment services? Does the program have employment goals? <i>[Proj. App: 4A Q1]</i>	5	
Access to Mainstream Benefits		Possible Score	Project Score
3.3	Does the project include services to help participants access mainstream benefits such as unemployment benefits, TANF, food stamps/SNAP, and Medicaid? <i>[Proj. App: 4A Q2]</i>	5	



Section IV: Equity

Section IV Score

Possible Points: 34 Minimum Points Required or Review is Triggered: 17			
4.1	Does the applicant provide guidelines/program rules in other languages besides English? <i>[Guidelines/Program Rules in another language]</i>	5	
4.2	Does the applicant have client-facing bilingual staff? <i>[New Project Form]</i>	5	
4.3	Does the applicant have an arrangement for interpreter services? <i>[New Project Form; Provide a MOA/MOU or other agreement with interpreter service]</i>	5	
4.4	Does the applicant have an Anti-discrimination Policy in full compliance with the NC BoS CoC? <i>[Program policies and procedures]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet	
4.5	Does the applicant hold annual trainings on its Anti-Discrimination Policy, as required by the CoC Anti-Discrimination Policy? <i>[New Project Form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet	
4.6	Has the agency sent staff to an external training for Racial Equity or Anti-Discrimination in the last 12 months? Examples include the Racial Equity Institute trainings or United Way's 21 Day Challenge for Racial Equity. Attending The NC BoS CoC Racial Equity Dialogue Series is encouraged but does not count as an external staff training. Please list the date(s) of training(s) and percentage of staff that have attended an external racial equity/anti-discrimination training in the last 12 months). <i>[New Project Form]</i>	5	
4.7	Does the applicant have an equal access hiring clause in job postings? <i>[New Project Form; Example Job Posting]</i>	2	
4.8	(For nonprofit agencies only) Do individuals that are Black, Indigenous, or People of Color (BIPOC) comprise at least 20% of your Board of Directors? <i>[New Project Form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet	



4.9	(For nonprofit agencies only) How many members of your Board of Directors have experienced homelessness? [New Project Form]		
	20% or above	2	
	Less than 20%	0	
4.10	Does the agency's hiring policy state a value or preference for hiring people with lived experience of homelessness? [New Project Form; Excerpt Agency Hiring Policy]		
	Yes	5	
	No	0	
4.11	What percentage of managers or director-level positions are Black, Indigenous, or People of Color? Position descriptions must include supervising other staff, payroll, or HR duties. [New Project Form]		
	20% or above	5	
	Between 10 - 20%	2	
	Less than 20%	0	



Staff Scoring

The following section is scored by NCCEH. Staff use standardized scoring methods to ensure fairness.

Priority		Section V Score	
Possible Points: 14			
Minimum Points Required or Review is Triggered: 8			
Completed Similar Projects		Possible Score	Project Score
5.1	Has the agency or subrecipients implemented this same type of project (permanent supportive housing, rapid re-housing, supportive services only)? <i>[New Project Form]</i>	4	
5.2	Has the agency or subrecipients successfully implemented a different HUD-funded project (ESG, Section 8, HPRP, CDBG, etc.) or a CoC-funded project of a different type? <i>[New Project Form]</i>	2	
Agency Stability			
5.3	Non-profits only: Has the agency been in operation for at least three years? <i>[Proj. App: 3B; non-profit documentation]</i>	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided	
5.4	Non-profits only: Did the applicant submit financial statements and a copy of their budget from the most recent fiscal year? (Financial statements will be used to assess fiscal stability of the applicant agency. Financial statements that demonstrate instability may result in the agency not meeting requirements). <i>[Budget vs actual profit and loss statement for the last two fiscal years; agency detailed budget]</i>	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided	
5.5	Non-profits only: Does the agency have the financial capacity to operate this project on a reimbursement basis? <i>[Agency detailed balance sheet]</i>	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided	
5.6	Non-profits only: Has the agency submitted a list of their board of directors and a copy of the minutes from their three	Threshold	



	most recent board meetings? Does the agency have an active and engaged board of directors? <i>[Board list and minutes]</i>	<input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided	
Capacity to Provide Needed Services			
5.7	Does the agency have the capacity to provide the services that will be needed? a) Do the services described seem adequate and appropriate and b) is the staffing pattern or subcontract plan adequate and appropriate? Do program staff have sufficient experience and knowledge to effectively run the type of program applied for? <i>[Proj. App: 3B and 4A; organizational chart; New Project Form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A <input type="checkbox"/> unmet, documentation not provided	
SOAR			
5.8	Does the agency have at least one active SOAR case manager or a formal agreement with another agency to provide SOAR services? <i>[NC SOAR program records, contract/MOU]</i>	2	
Administrative Capacity		Possible Score	Project Score
5.9	Is the administrative staff separate from the services staff? <i>[Organizational chart: where does the CoC grant get executed and what staff is working on it; New Project Form]</i>	3	
5.10	Is funding for the administrative staff stable? Is there adequate administrative staff to ensure agency stability throughout program implementation? <i>[New project form; Budget vs actual profit and loss statement]</i>	3	



Section VI: Project Performance		Section VI Score	
Possible Points Added: PSH: 65 RRH: 61 SSO-SO; SSO-Other: 46			
Possible points subtracted: -5			
Minimum Points Required or Review is Triggered: PSH: 33			
RRH: 31 SSO-SO; SSO-Other: 24 (if section is scored)			
The following project performance scores are based on CoC Annual Performance Reports (CoC-APRs) for January 1, 2021 to December 31, 2021, unless otherwise noted. All applicants that currently run an RRH, PSH, or SSO program, regardless of funding source, will be scored for this section using the CoC-APR report from HMIS.			
Populations Served		Possible Score	Project Score
6.1a	RRH projects: What percentage of the people served by the project had a disability? <i>[CoC APR Q13a2 divided by total enrolled]</i>		
		Less than 25%	0
		25%-49%	5
		Above 50%	10
6.1b	PSH Projects: What percentage of households served by the project were chronically homeless? <i>[Custom HMIS Report]</i>		
		Less than 50%	0
		50-74%	2
		75-100%	4
6.1c	Did 100% of program participants enter the program from an eligible situation? <i>[CoC APR Q15 - if participants found ineligible, staff will follow up with grantee to determine eligibility]</i>		
		No	-5
		Yes	0
6.1d	RRH projects: what percentage of exits were to a permanent housing destination? <i>[CoC-APR 23a/b]</i>		
		Less than 70%	0
		70-80%	5
		Above 80%	15
6.1e	What percentage of exits were to a known destination? <i>[CoC-APR 23a/b]</i>		
		0-94%	0
		95 or higher%	1
6.1f	PSH projects: what percentage of exits were to a permanent housing destination? <i>[CoC-APR 23c.]</i>		
		No exits	5
		Below 80%	0
		80% or higher	15
6.1g	What percentage of adults gained or increased total earned cash income? <i>[CoC-APR 19a1, 19a2]</i>		



		<10%	0	
		10-15%	5	
		15-20%	10	
		Above 20%	15	
6.1h	PSH and RRH Projects: What percentage of adults gained or increased total unearned cash income? [CoC-APR 19a1, 19a2].			
		<10%	0	
		10-15%	5	
		15-20%	10	
		Above 20%	15	
6.1i	PSH Projects: What percentage of total program participants enrolled in the program during the calendar year exited to a permanent destination? [CoC-APR 23a/b divided by CoC-APR 5a]			
		<10%	0	
		10-15%	2	
		15-20%	5	
		20+%	10	
6.1j	SSO Projects: What percentage of total program participants enrolled in the program during the calendar year exited to a permanent destination? [CoC-APR 23]			
		Below 50%	0	
		50% or above	15	
6.1k	SSO-SO Projects: What percentage of total program participants enrolled in the program during the calendar year exited to an emergency shelter? [CoC-APR 23]			
		0-15%	0	
		16-30%	2	
		31-50%	5	
		Above 50%	10	
6.1l	SSO-Other: What percentage of adults gained or increased total unearned cash income? [CoC-APR 19a1, 19a2]			
		<10%	0	
		10-15%	2	
		15-20%	5	
		Above 20%	10	
HMIS/Comparable Database Participation			Possible Score	Project Score
6.2	Are all of the agency's projects that are listed in the 2021 HIC participating in HMIS or comparable database? [HIC]			
		Yes	5	
		No or N/A	0	



HUD Monitoring		
6.3a	Is the recipient free of HUD monitoring findings for any agency projects? If not, findings must be resolved or explained to the satisfaction of the Project Review Committee for the application to meet standards. <i>[New project form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet
6.3b	Previous Project Spending Rates These questions are for agencies with existing CoC projects that have been operating for at least one year at the time of the NOFO release (percentage rounded to the nearest whole number). <i>[Scored on APR. If APR is not available, agencies will submit an eLOCCS screenshot of final draw for last completed year. If agencies are spending less than 90% of funding, they must submit a narrative explaining why the agency is underspending their grant].</i>	
	Amount awarded	
	Amount spent	
	Percentage 90+%	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided



Section VII: Agency's Relationship to Community	Section VII Score
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Possible Points: 15 Minimum Points Required or Review is Triggered: 5	
--	--

Participation in Regional Committee Activities The following participation questions will be scored based on project participation in all Regional Committees within the grant coverage area.	
---	--

6.1	Does the application adhere to the NC Balance of State CoC's Plan to Serve People Experiencing Homelessness with Severe Service Needs? <i>[Project Application, Program Policies and Procedures]</i>	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided
6.2	Currently or within the past year serves/served in one of the regional leadership roles or Steering Committee leadership.	5
6.3	Applicant agrees to actively participate in the local coordinated entry process as designed by the CoC and only take referrals directly from the regional coordinated entry prioritization by name list. <i>[New Project Form]</i>	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> unmet, documentation not provided
6.4	Applicant accurately describes the process to take referrals through coordinated entry. <i>[New Project Form]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A
6.5	Do all of applicant's projects on the 2022 HIC participate in the coordinated entry system? Agency or subrecipient staff must attend any coordinated entry meetings, including regular case conferencing. Emergency shelters and street outreach projects must conduct prevention and diversion screens and VI-SPDATs on residents and refer all people who have received VI-SPDATs to the regional coordinated entry prioritization by name list. RRH and PSH projects must only take referrals directly from the coordinated entry prioritization waiting list. <i>[Interview with region's Coordinated Entry Lead and applicant]</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet <input type="checkbox"/> N/A



Current PSH, RRH Grantees: VI-SPDAT		
6.6	Does the program have a VI-SPDAT score for every new admission during the 2021 calendar year? <i>[New project form]</i>	
	Yes	5
	No/N/A	0
6.7	Does the program have VI-SPDATs for all new admissions during the 2021 calendar year in HMIS? <i>[New project form]</i>	
	Yes	5
	No/N/A	0



Section VII: Application Deadlines and Documentation		Section VIII Score	
Possible Deductions: -25 Minimum Points Required or Review is Triggered: Not more than loss of -15			
Budget & Match		Possible Score	Project Score
7.1	If questions regarding the budget are not complete and accurate, subtract up to 5 points.	-5	
7.2	Do match letters sufficiently document the required match amount for the project type? <i>[Match amounts are based on documentation submitted by the applicant by the submission deadline. Information submitted after the deadline will not be included in the scoring of these sections].</i>	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet	
Deadlines		Possible Score	Project Score
7.3	If the online application was NOT completed correctly, subtract up to 10 points. (Specific dates for deadlines will be clarified as the NOFO timeline is discerned or published).	-10	
7.4	If required accompanying documents were NOT completed correctly, subtract up to 10 points.	-10	
7.5	The online application and accompanying documents were submitted by the deadline.	Standard <input type="checkbox"/> met <input type="checkbox"/> unmet	
7.6	Was the signed NC BoS CoC Grantee Agreement submitted?	Threshold <input type="checkbox"/> met <input type="checkbox"/> unmet	



**Special CoC NOFO
Projects Rejected-Reduced**

The CoC did not reject or reduce any projects in the Special CoC NOFO competition.

Special CoC NOFO: Project Priority Ranking Lists Notification External > Inbox x HUD/Special NOFO 2022 x



NC Balance of State CoC <bos@ncceh.org>
to catherine.kastleman, cesar.castro, laura.hogshead, bos

Sep 20, 2022, 12:35 PM (7 days ago) ☆ ↶ ⋮

Dear NCORR,

The NC Balance of State CoC Steering Committee met this morning to review and vote on the ranked lists of project applications that the Project Review Committee proposed. The Steering Committee voted to approve the ranked list recommendations by the Project Review Committee without making any changes. The ranked list includes the following NCORR projects:

- NCORR - Rehousing NC - PSH - Rural - Rank 1 on Rural Set-Aside Ranking List*
- NCORR - Rehousing NC - RRH - Rural - Rank 2 on Rural Set-Aside Ranking List*
- NCORR - Rehousing NC - SSO-Other - Rural - Rank 3 on Rural Set-Aside Ranking List*
- NCORR - Rehousing NC - PSH - Unsheltered - Rank 1 on Unsheltered Set-Aside List*
- NCORR - Rehousing NC - RRH - Unsheltered - Rank 2 on Unsheltered Set-Aside List*
- NCORR - Rehousing NC - SSO-Other - Unsheltered - Rank 3 on Unsheltered Set-Aside List*

The full ranked lists of project applications as approved by the Steering Committee are posted on the NC Balance of State CoC website at: <https://www.ncceh.org/files/12528/>

Thank you for your hard work on your applications over the last few weeks. Staff will be in touch soon about next steps with your application(s). We look forward to continuing to work with you.

NC Balance of State CoC Team
North Carolina Coalition to End Homelessness
(919) 755-4393
www.ncceh.org/bos
bos@ncceh.org

NCCEH staffs the NC Balance of State Continuum of Care

Special CoC NOFO: Project Priority Ranking Lists Notification HUD/Special NOFO 2022 x



NC Balance of State CoC <bos@ncceh.org>
to Ryan, bos

Tue, Sep 20, 12:35 PM (7 days ago) ☆ ↶ ⋮

Dear North Carolina Coalition to End Homelessness,

The NC Balance of State CoC Steering Committee met this morning to review and vote on the ranked lists of project applications that the Project Review Committee proposed. The Steering Committee voted to approve the ranked list recommendations by the Project Review Committee without making any changes. The ranked list includes the following NCCEH projects:

- NCCEH - 2022 BoS Unsheltered Set-Aside Planning - \$445,311 - Rank 4 on Unsheltered Set-Aside Ranking List*

The full ranked lists of project applications as approved by the Steering Committee are posted on the NC Balance of State CoC website at: <https://www.ncceh.org/files/12528/>

Thank you for your hard work on your applications over the last few weeks.

NC Balance of State CoC Team
North Carolina Coalition to End Homelessness
(919) 755-4393
www.ncceh.org/bos
bos@ncceh.org

NCCEH staffs the NC Balance of State Continuum of Care

Programs

- NC Balance of State CoC
- NC SOAR Initiative
- Housing Connections Initiative

Successfully updated Special CoC NOFO

Special CoC NOFO

On June 22, 2022, HUD announced the Continuum of Care (CoC) Program Supplemental Notice of Funding Opportunity (NOFO) to Address Unsheltered and Rural Homelessness, which makes \$322 million in competitive funding available to communities to address unsheltered and rural homelessness.

Applicants should read through the relevant instructions below to understand what materials should be submitted and when. If you have questions, please ask these questions early and do not wait until close to the submission dates. All questions should be directed to bos@ncceh.org. The CoC does not intend to grant any extensions during this process.

2022 Special NOFO CoC Application

The NC Balance of State CoC is required by HUD to post the full CoC application and project priority listing prior to submission in eSnaps.

- CoC Consolidated Application
- Final Project Priority Listing
- Project Ranking List

Current CoC Funding Opportunities

Plan for Serving People Experiencing Homelessness with Severe Service Needs

Webinars



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

Housing Leverage

The table below summarizes pledged units to be used as housing leverage for the North Carolina Balance of State Continuum of Care's SNOFO unsheltered grant request.

Calculated Needed Leverage based on SNOFO grant requests	
RRH People Served through SNOFO	200
Units Needed for Leverage (50% of above)	100
PSH Units funded through SNOFO	42
Units Needed for Leverage (50% of above)	21
Total Units Needed for Leverage	121
Documented Leveraged Units	
Units through Greenville Housing Authority	25
Units through Western Piedmont Council of Government	25
Units from NCORR	71
Total Leveraged	121





North Carolina Department of Public Safety
Office of Recovery and Resiliency

Roy Cooper, Governor
Eddie M. Buffalo, Jr., Secretary

Laura H. Hogshead, Director

October 14, 2022

North Carolina Office of Recovery and Resiliency
P.O. Box 110465
Durham, NC 27709

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Office of Recovery and Resiliency (NCORR), which operates statewide in North Carolina, partners closely with the NC Balance of State Continuum of Care to ensure the most vulnerable North Carolinians receive housing, including after natural disasters. This letter certifies that NCORR agrees to provide housing leverage for the NC Balance of State Continuum of Care Special NOFO Consolidated Application projects. All resources provided are not funded by the CoC or ESG programs.

The value of the housing leverage being provided is **\$681,600 through 71 units** over the course of 3 years. Housing will be paired with CoC-funded supportive services and will be available for the period beginning on 01/01/2023 until 12/31/2025.

Sincerely,

A handwritten signature in black ink that reads "Laura Hogshead".

Laura H. Hogshead

Mailing Address:
Post Office Box 110465
Durham, NC 27709



An Equal Opportunity Employer

Phone: (984) 833-5350
www.ncdps.gov
www.rebuild.nc.gov

Gwendolyn Greene, Chairperson
Luke Stavish, Vice-Chairperson
Jumail Blount, Commissioner



Gary Davis, Commissioner
Joann Harkley, Commissioner
Garrett Taylor, Commissioner
Shirley Williams, Commissioner

Wayman A. Williams,
Executive Director/CEO

October 11, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The Housing Authority of the City of Greenville, covering Pitt County, partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that the Housing Authority of the City of Greenville agrees to guarantee 25 units through the Housing Choice Voucher Program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the voucher equals ~\$25,000. The vouchers will be paired with CoC-funded supportive services. The Housing Authority of the City of Greenville will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025, contingent upon a signed Memorandum of Understanding between the Housing Authority of the City of Greenville and North Carolina Coalition to End Homelessness.

Additionally, the Housing Authority of the City of Greenville will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

A handwritten signature in blue ink that reads "Shanetta Moye".

Shanetta Moye, MBA
Deputy Executive Director/COO

1103 Broad Street, PO Box 1426, Greenville, North Carolina 27835
252-329-4000, FAX: 252-329-4026, TDD: 252-329-4009





September 13, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

Western Piedmont Council of Governments (WPCOG), covering Alexander, Burke, Caldwell, and Catawba Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that WPCOG agrees to accept referrals for 25 vouchers through the Housing Choice Voucher Program program for the NC BoS CoC Special NOFO Consolidated Application projects. The projected value of 25 vouchers, based on current per unit costs, is \$367,200 for the three-year project period. The projected voucher costs will be paired with CoC-funded supportive services. The WPCOG will add project specific detail to its existing local homeless preference to include households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025.

Additionally, WPCOG will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

A handwritten signature in black ink that reads "Stephanie B. Hanvey".

Stephanie B. Hanvey
WPCOG Regional Housing Authority Director



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

Housing Leverage

The table below summarizes pledged units to be used as housing leverage for the North Carolina Balance of State Continuum of Care's SNOFO rural grant request.

Calculated Needed Leverage based on SNOFO grant requests	
RRH People Served through SNOFO	165
Units Needed for Leverage (50% of above)	82.5
PSH Units funded through SNOFO	30
Units Needed for Leverage (50% of above)	15
Total Units Needed for Leverage	98
Documented Leveraged Units	
Units through NC Commission on Indian Affairs	25
Units from NCORR	73
Total Leveraged	98





North Carolina Department of Public Safety

Office of Recovery and Resiliency

Roy Cooper, Governor
Eddie M. Buffalo, Jr., Secretary

Laura H. Hogshead, Director

October 14, 2022

North Carolina Office of Recovery and Resiliency
P.O. Box 110465
Durham, NC 27709

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Office of Recovery and Resiliency (NCORR), which operates statewide in North Carolina, partners closely with the NC Balance of State Continuum of Care to ensure the most vulnerable North Carolinians receive housing, including after natural disasters. This letter certifies that NCORR agrees to provide housing leverage for the NC Balance of State Continuum of Care Special NOFO Consolidated Application projects. All resources provided are not funded by the CoC or ESG programs.

The value of the housing leverage being provided is **\$700,800 through 73 units** over the course of 3 years. Housing will be paired with CoC-funded supportive services and will be available for the period beginning on 01/01/2023 through 12/31/2025.

Sincerely,

A handwritten signature in black ink that reads "Laura Hogshead".

Laura H. Hogshead

Mailing Address:
Post Office Box 110465
Durham, NC 27709



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Phone: (984) 833-5350
www.ncdps.gov
www.rebuild.nc.gov



Commission of Indian Affairs

Gregory A. Richardson | Executive Director

Roy Cooper | Governor

Pamela B. Cashwell | Secretary

October 03, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Commission of Indian Affairs covering Columbus, Granville, Halifax, Person, Sampson, and Warren Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that The North Carolina Commission of Indian Affairs agrees to guarantee 25 units through the Housing Choice Voucher program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the vouchers equals \$135,000.00. The vouchers will be paired with CoC-funded supportive services. The North Carolina Commission of Indian Affairs will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 30, 2025.

Additionally, The North Carolina Commission of Indian Affairs will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,


Gregory A. Richardson (Oct 3, 2022 17:17 EDT)

Gregory A. Richardson,
Executive Director

Mailing
1317 Mail Service Center | Raleigh, NC 27699-1317



ncadmin.nc.gov

Location
116 West Jones St. | Raleigh, NC 27603
984-236-0160 T

Gwendolyn Greene, Chairperson
Luke Stavish, Vice-Chairperson
Jumail Blount, Commissioner



Gary Davis, Commissioner
Joann Harkley, Commissioner
Garrett Taylor, Commissioner
Shirley Williams, Commissioner

Wayman A. Williams,
Executive Director/CEO

October 11, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The Housing Authority of the City of Greenville, covering Pitt County, partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that the Housing Authority of the City of Greenville agrees to guarantee 25 units through the Housing Choice Voucher Program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the voucher equals ~\$25,000. The vouchers will be paired with CoC-funded supportive services. The Housing Authority of the City of Greenville will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025, contingent upon a signed Memorandum of Understanding between the Housing Authority of the City of Greenville and North Carolina Coalition to End Homelessness.

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Sincerely,

A handwritten signature in blue ink that reads "Shanetta Moye".

Shanetta Moye, MBA
Deputy Executive Director/COO

1103 Broad Street, PO Box 1426, Greenville, North Carolina 27835
252-329-4000, FAX: 252-329-4026, TDD: 252-329-4009





September 13, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

Western Piedmont Council of Governments (WPCOG), covering Alexander, Burke, Caldwell, and Catawba Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that WPCOG agrees to accept referrals for 25 vouchers through the Housing Choice Voucher Program program for the NC BoS CoC Special NOFO Consolidated Application projects. The projected value of 25 vouchers, based on current per unit costs, is \$367,200 for the three-year project period. The projected voucher costs will be paired with CoC-funded supportive services. The WPCOG will add project specific detail to its existing local homeless preference to include households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025.

Additionally, WPCOG will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

A handwritten signature in black ink that reads "Stephanie B. Harvey".

Stephanie B. Harvey
WPCOG Regional Housing Authority Director

Commission of Indian Affairs

Gregory A. Richardson | Executive Director

Roy Cooper | Governor

Pamela B. Cashwell | Secretary

October 03, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Commission of Indian Affairs covering Columbus, Granville, Halifax, Person, Sampson, and Warren Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that The North Carolina Commission of Indian Affairs agrees to guarantee 25 units through the Housing Choice Voucher program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the vouchers equals \$135,000.00. The vouchers will be paired with CoC-funded supportive services. The North Carolina Commission of Indian Affairs will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 30, 2025.

Additionally, The North Carolina Commission of Indian Affairs will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

Gregory A. Richardson

Gregory A. Richardson (Oct 3, 2022 17:17 EDT)

Gregory A. Richardson,
Executive Director

Mailing

1317 Mail Service Center | Raleigh, NC 27699-1317



ncadmin.nc.gov

Location

116 West Jones St. |
Raleigh, NC 27603
984-236-0160 T

NC BOS 25 Vouchers

Final Audit Report

2022-10-03

Created:	2022-10-03
By:	Steve Maynor (steve.maynor@doa.nc.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAeEBPmF17I2nS3ZpbmnClp4Zeaylf9aQx

"NC BOS 25 Vouchers" History

 Document created by Steve Maynor (steve.maynor@doa.nc.gov)

2022-10-03 - 9:04:03 PM GMT- IP address: 149.168.169.9

 Document emailed to greg.richardson@doa.nc.gov for signature

2022-10-03 - 9:04:40 PM GMT

 Email viewed by greg.richardson@doa.nc.gov

2022-10-03 - 9:16:33 PM GMT- IP address: 149.168.169.9

 Signer greg.richardson@doa.nc.gov entered name at signing as Gregory A. Richardson

2022-10-03 - 9:17:34 PM GMT- IP address: 149.168.169.9

 Document e-signed by Gregory A. Richardson (greg.richardson@doa.nc.gov)

Signature Date: 2022-10-03 - 9:17:35 PM GMT - Time Source: server- IP address: 149.168.169.9

 Agreement completed.

2022-10-03 - 9:17:35 PM GMT



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor
KODY H. KINSLEY • Secretary

October 14, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Department of Health and Human Services (NC DHHS) will partner closely with the NC Balance of State Continuum of Care through Rehousing NC to ensure the most vulnerable North Carolinians the mental health, health, and substance use services for which they are eligible.

This letter certifies that NC DHHS agrees to use NC Medicaid funded services for eligible health, mental health, and substance use services as leverage for eligible households who are participants in the Special CoC NOFO-Rural funded projects. The resources provided by NC DHHS are not funded by the Department of Housing and Urban Development's (HUD) CoC or ESG programs.

The estimated value of the Medicaid services is \$5,031,642 over the course of 3 years based on the expected number of individuals served. These services will be paired with the Rehousing NC program and will be available for the period beginning on January 1, 2023 to the end of the operating period on December 31, 2025.

Sincerely,

A handwritten signature in blue ink that reads "Walker Wilson" followed by a stylized flourish.

Walker Wilson, MPH

Assistant Secretary for Policy

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

LOCATION: 101 Bair Drive, Adams Building, Raleigh, NC 27603
MAILING ADDRESS: 2001 Mail Service Center, Raleigh, NC 27699-2001
www.ncdhhs.gov • TEL: 919-855-4800

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor
KODY H. KINSLEY • Secretary

October 14, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Department of Health and Human Services (NC DHHS) will partner closely with the NC Balance of State Continuum of Care through Rehousing NC to ensure the most vulnerable North Carolinians the mental health, health, and substance use services for which they are eligible.

This letter certifies that NC DHHS agrees to use NC Medicaid funded services for eligible health, mental health, and substance use services as leverage for eligible households who are participants in the Special CoC NOFO-Unsheltered funded projects. The resources provided by NC DHHS are not funded by the Department of Housing and Urban Development's (HUD) CoC or ESG programs.

The estimated value of the Medicaid services is \$6,432,012 over the course of 3 years based on the expected number of individuals served. These services will be paired with the Rehousing NC program and will be available for the period beginning on January 1, 2023 to the end of the operating period on December 31, 2025.

Sincerely,

A handwritten signature in blue ink that reads "Walker Wilson / MPH".

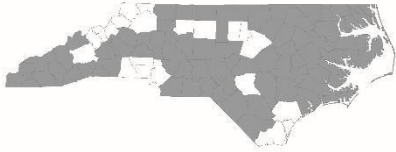
Walker Wilson, MPH

Assistant Secretary for Policy

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

LOCATION: 101 Bair Drive, Adams Building, Raleigh, NC 27603
MAILING ADDRESS: 2001 Mall Service Center, Raleigh, NC 27699-2001
www.ncdhhs.gov • TEL: 919-855-4800

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

September 29, 2022

To Whom It May Concern:

As part of the Special CoC NOFO process, the North Carolina Balance of State CoC's Lived Expertise Advisory Council (LEAC) participated in the development of the CoC's Plan to Serve People Experiencing Homelessness with Severe Service Needs.

The CoC created the LEAC on July 6, 2021 to improve the CoC's ability to make governance and funding decisions and provide technical assistance by explicitly incorporating the perspectives of people with lived experience of homelessness. The LEAC's purpose is to improve the provision of services to people experiencing homelessness, and the policies that govern these services, across the NC Balance of State CoC through insights and expertise that come from experiencing homelessness firsthand. Toward this purpose, the LEAC reviews CoC policies for clarity and consistency and makes recommendations to the NC Balance of State CoC Governance Board, determines whether the CoC implements policies and best practices equitably and effectively, educates and engages people who have recently experienced homelessness in CoC governance, and seeks opportunities to impact local, state, and federal legislation through advocacy efforts of its members.

The LEAC provided insight, feedback, and added support to create the CoC's Plan to Serve People Experiencing Homelessness with Severe Service Needs. At its meeting on July 22, 2022, LEAC members approved the plan's priorities and concept and made a recommendation to the CoC's Governance Board to approve the plan as presented. The Governance Board accepted the LEAC's recommendation and approved the plan at its August 2, 2022 meeting. The LEAC and its members will continue to be involved in all stages of development and implementation of the plan within the CoC.

LEAC members sign off on the plan priorities and concept as follows:

Eric Edwards

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Alyce Knaflich

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Rachelle Dugan

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CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

*A1: Leveraging Housing Resources – Development of new units and creation of housing opportunities.
See attached agreements*

A2: Landlord Recruitment:

Describe the current strategy the CoC uses to recruit landlords and show how well it works at identifying units across the entire geographic area, including areas where the CoC has not been able to identify units.

The NC Balance of State CoC (NC BoS CoC) takes a de-centralized approach to landlord recruitment wherein homeless service providers form relationships locally with landlords & property owners, matching individual households with units based on their specific needs. Prior to the pandemic, this recruitment method worked relatively well with ample units within the local Fair Market Rate (FMR) to provide households choice in the type & location of housing close to services. However, since the pandemic, the housing market has tightened considerably, prices have soared beyond FMR, & the competition for units has left providers with few, if any, choices to house clients. Providers have typically used case management staff to find units; very few CoC providers have the capacity to raise funds for dedicated housing navigation staff. Combining responsibilities for finding units, forming trusting relationships with landlords & property owners, & case managing clients in permanent housing has not been ideal for case managers. An inherent conflict of interest exists when case management staff must be an advocate for their clients while also attempting to support & create relationships with landlords. This struggle can often leave landlords & property owners feeling unsupported when crises with households occur, burning bridges & limiting the expansion of potential units available for households in need.

With the release of ESG-CV funding, the CoC joined the state-sponsored Back@Home (B@H) program which provided a more centralized approach to housing people experiencing homelessness. Based on a disaster rehousing pilot implemented after Hurricane Florence hit the east coast of North Carolina, B@H provides capacity-building & ongoing support to housing providers; centralizes unit support through a NC-based agency that provides housing inspections, documentation support, & debarment checks to rehousing agencies; & provides technical assistance to individual agencies. Despite the difficult housing environment during the pandemic, housing providers using ESG-CV funding & participating in this more centralized approach have succeeded in recruiting landlords to house people experiencing homelessness across the CoC's geographic area. Since the beginning of the B@H program, CoC rehousing providers have housed 909 households. This method has also resulted in an increase in landlord recruitment coverage for the CoC with B@H agencies housing households in 54 counties versus annually funded programs housing households in only 43 counties.

Since 2017, the CoC's Rapid Rehousing & Permanent Supportive Housing Written Standards have included the USICH's Rapid Rehousing Performance Benchmarks & Program Standards & SAMHSA's Key Elements of PSH, respectively. The CoC uses these programmatic standards to evaluate ongoing housing identification & landlord recruitment practices during funding competitions & after making awards. CoC staff provide ongoing training & technical assistance on landlord recruitment best practices & work individually with providers needing more intensive support. The CoC also provides intensive technical assistance to emergency shelters through a cohort-based model to help them lower barriers & learn how to provide housing-focused services. CoC staff teach shelters about the five key elements of effective shelter, including using a Housing First approach to move households quickly from shelter into permanent housing. As part of the shelter cohort curriculum, CoC staff work with shelters to understand their role in permanently housing guests including assisting participants to find units. Having shelters play a more active role in engaging landlords & property owners has expanded permanent housing resources locally, especially in areas where the CoC has not traditionally found units. Shelters participating in cohorts have increased client turnover in their programs, making room for others in need; increased the percentage of people exiting to permanent destinations; & participated more fully in coordinated entry processes.

Identify any new practices it has implemented to recruit new landlords in the past three years and the lessons learned from implementing those practices.

The B@H program initiated with ESG-CV funding during the pandemic centralized some aspects of housing navigation to help streamline the process & take some routine tasks off already overtaxed providers searching for housing. While individual providers continued to do local landlord recruitment & engagement, NC DHHS contracted with Housing Collaborative, a Mecklenburg County-based organization, to inspect identified units, provide rent reasonableness documentation, & check for debarments. Housing Collaborative routinely completed these tasks within 24 hours so that providers could focus on the actual recruitment of additional landlords to house households. This enhanced the capacity of agencies & increased the speed at which they could move households into units. The program's provision of comprehensive technical assistance also helped providers navigate the difficult housing environment to find affordable units. NC contracted with several consulting firms to build a staff onboarding webinar series & offered weekly/monthly practice calls with rehousing providers to case conference difficult cases, share landlord recruitment assistance & ideas, & offer opportunities for peer sharing best practices. Offering providers this ongoing support helped them work through issues more quickly & provided emerging practice support as needed.

ESG-CV provided an influx of funding to scale up permanent housing efforts, including landlord recruitment, engagement, & incentives. However, because the CoC uses smaller nonprofits to provide coverage across its 79-county geographic area, the restricted nature of these funds made agencies cautious about hiring new staff for fear of having to lay them off after 2 years. The CoC learned that having time-limited funding can immediately impact our ability to house households, but long-term, renewable funding is necessary to sustain these housing efforts & expand the housing navigation needed to build a more robust network of landlords willing to house households experiencing homelessness.

In 2019, the North Carolina Coalition to End Homelessness (NCCEH) secured a 3-year Healthy Blue, Blue Cross & Blue Shield grant for \$1.6 million to pilot community-based landlord recruitment strategies. Over that period, NCCEH contracted with providers in several communities, including Trillium Health Resources, a CoC housing provider covering 26 rural counties. In the grant's first phase, landlord incentives including sign-up bonuses, property upfits & repairs, & unit hold fees were piloted. The last phase required subgrantees to provide one staff person with a full-time focus on housing navigation & provided flexibility to combine & tailor incentives to recruit multi-unit property owners. NCCEH contracted with CLUTCH Consulting, which implemented a similar strategy in Houston, Texas. CLUTCH met individually with subgrantees to provide hands-on, technical assistance & attended monthly team meetings of all subgrantees. The emphasis on large-scale, community-based recruitment to secure multiple units was particularly helpful in rural areas. Many rural landlords/property owners struggled during the pandemic with the eviction moratorium & the influx of cash through signing bonuses allowed them to save struggling properties. In one case, Trillium was able to secure ten 3-bed/2-bath units (nearly \$400 below FMR) from one landlord by using the hold fee for all 10 units & a combination of the move-in fee & upfit fees for some.

From 01/19 through 03/22, this work housed over 2300 individuals at an average cost of \$459 per person & leveraged another \$684,000 in landlord contributions & community resources. Over the last three years, the CoC has learned how to creatively assist providers in having dedicated housing navigation staff focused on landlord recruitment to increase the number of units secured to move people experiencing homelessness into permanent housing. We have also seen that centralizing at least some aspects of the work can accelerate identifying units and move-ins. While the CoC needs local nonprofits to work with households experiencing homelessness, most of them struggle with limited capacity. To sustain more robust services & supports, build

system capacity to find units, & shorten the length of time households remain homeless, local nonprofits will need either adequate, long-term funding &/or to be paired with better-resourced regional or statewide agencies that can centralize landlord recruitment efforts & tasks.

Describe how the CoC will use data to update their landlord recruitment strategy.

Because of its decentralized approach, the CoC can currently only evaluate landlord recruitment using HMIS data showing actual move-in dates &/or anecdotal evidence secured through provider conversations. By centralizing its approach to landlord recruitment across the entire 79-county geographic area, the CoC could have a greater impact: 1) provide full geographic coverage of the CoC – some counties currently have no providers offering recruitment services; 2) centralized data collection with more specific information including collecting landlord/property owner names, total number of units secured, & location of units; 3) dedicated resources for housing navigation & landlord recruitment; & 4) local provider focus on households & greater capacity to provide services needed to maintain housing long-term.

With funding through the Special NOFO (SNOFO), the CoC would prioritize centralized housing navigation services. In advance of a funding award for housing navigation services, the CoC's Funding & Performance Subcommittee (FPS) would use currently available HMIS data from the prior year to set a baseline for landlord recruitment efforts & set CoC goals for years 1, 2, & 3. The FPS would oversee & evaluate the landlord recruitment strategy using data, such as the number of individual landlords & units secured, the coverage of units across the CoC's geographic area, & the time between program enrollment & housing move-in to evaluate efforts. The FPS will review data quarterly & identify areas in which the CoC's recruitment efforts lag, working with the CoC's Governance Board (GB) to approve updated strategies & goals & collaborating with CoC staff to provide additional technical assistance to the Financial Assistance Coordinator (FAS) & Regional Service Providers (RSP) to improve practices.

B: Leveraging Healthcare Resources – See attached agreements

C1: Current Street Outreach Strategy

CoCs must demonstrate their current strategies to: 1) ensure that outreach teams are coordinated; 2) ensure that outreach is frequent, by describing the days and times outreach is conducted each week; 3) help people exit homelessness and unsheltered homelessness; 4) ensure specific engagement strategies will engage individuals and families experiencing homelessness with the highest vulnerability and will use culturally appropriate strategies; 5) use outreach teams to connect individuals and families experiencing unsheltered homelessness to permanent housing; 6) hire people with lived expertise of unsheltered homelessness to conduct outreach.

The CoC has only six providers funded through ESG &/or ESG-CV for street outreach (SO) activities covering 20 of the 79 counties in its geographic area. To ensure full SO coverage that engages all people experiencing unsheltered homelessness (PEUH), the CoC launched a new initiative in 06/21. The CoC updated its Governance Charter to create a new leadership role called the Unsheltered Access Coordinator (UAC) to facilitate the local plan to ensure that all PEUH are identified & connected to the local coordinated entry by-name list in each of its 13 Regional Committees (RCs). 1) Starting in 06/21, elected regional UACs created local subcommittees to each develop an unsheltered outreach & engagement plan. Regional plans defined how local RCs identify PEUH through both passive (organizations/events coming into regular contact with the population) & assertive (SO in the community) outreach; the frequency of outreach efforts; & the providers who conduct the standardized assessment & enter data into the HMIS coordinated entry project. Each UAC works closely with the elected CE Lead to ensure that identified unsheltered individuals & families are connected to the CE system & provides system navigation to PEUH without another community-based provider to connect HHs to temporary (if desired) & permanent housing. 2) Each region defines how often outreach activities occur across their defined counties. To identify new PEUH, passive outreach occurs daily at agencies/organizations participating in the CE system & weekly at non-participating agencies/organizations through identified

staff/volunteers in the local plan. The frequency of assertive outreach depends on each RC's capacity. However, the CoC encourages assertive outreach on the streets no less than quarterly. Once identified, UACs & other provider staff connect with PEUH through regular case management & system navigation. 3) Once identified & engaged, UACs or other front-door providers conduct the standardized CE assessment with PEUH. The regional CE Lead enters the assessment information into the HMIS CE project, & the household pulls onto the by-name list. Until the PEUH is referred for an available housing slot, the assigned provider or UAC provides case management to the HH, connecting them to desired services, including available emergency shelter in the community. Since the launch of the UAC initiative, the CoC has seen a large increase in the number of PEUH connect to the CE system (1585 people in 2020-2021 versus 2999 people in 2021-2022). The assigned provider or UAC attends weekly case conferencing meetings to represent the HH, & upon referral to a housing agency, works with the HH to connect with the provider to begin enrollment, helping transition the HH to their new provider & serving as a liaison until the HH moves into permanent housing. 4) At launch of this new process, the CoC held several webinars with UACs & other CoC stakeholders involved in engagement efforts to understand the CoC's approach & standards working with PEUH, especially people with the highest vulnerabilities & people historically disconnected from the homeless service system. These webinars focused on best practices such as Harm Reduction, Housing First, & Trauma-Informed Care, outlining basic principles of each practice & providing scenarios from experienced outreach staff of how to appropriately work with disenfranchised individuals. Webinars also discussed person-centered case management approaches that allow HHs to make decisions for themselves & their needs. CoC staff have continued to work with UACs & other outreach providers on specific cases as needed to brainstorm ways to better engage PEUH & connect them to needed services & housing. 5) Once identified & engaged, UACs or other front-door providers conduct the standardized CE assessment with PEUH. The regional CE Lead enters the assessment information into the HMIS CE project, & the HH gets added to the by-name list. Until the PEUH accesses permanent housing, the assigned provider or UAC provides case management to the HH, connecting them to desired services, including available emergency shelter in the community. Since the launch of the regional UAC initiative, the CoC has seen an increase year-over-year of PEUH enter shelter (1263 people in 2020-2021 versus 1520 people in 2021-2022). The assigned provider or UAC attends weekly case conferencing meetings to represent the HH, & upon referral to a housing agency, works with the HH to connect with the provider to begin enrollment, helping transition the HH to the new provider & serving as a liaison until the HH moves into permanent housing. Since the launch of the regional UAC initiative, the CoC has seen an increase year-over-year of PEUH enter directly into permanent housing (1219 people in 2020-2021 versus 1500 people in 2021-2022). 6) The CoC encourages all providers within the geographic area to consider hiring &/or engaging people with lived expertise in their agencies. In a survey conducted in 05/22, CoC agencies were asked whether they hire/would hire people with lived expertise. 65% of responding agencies said they employ people with lived expertise to fill a variety of roles including, but not limited to, shelter staff, case managers to conduct intake, provide food, facility maintenance, program management, SO, & peer support. The CoC engages its Lived Expertise Advisory Council (LEAC) & the Racial Equity Subcommittee (RES) to set equity benchmarks for CoC agencies & uses these to evaluate project applications for funding.

CoCs must identify evidence-based practices used to conduct street outreach and local strategies used that are based on data and performance

The CoC emphasizes the use of three key evidence-based practices to conduct SO with PEUH: Harm Reduction, Housing First, & Trauma-Informed Care. PEUH are generally the most vulnerable people in the community (2022 PIT Count data describing PEUH shows 43% with a MH disorder; 27% with a SA disorder; 31% with a physical or chronic health condition; & 1% with HIV/AIDS). Not only do they face extreme heat & cold with no shelter & limited resources to protect them, but they are also more likely to endure violence, be manipulated by others, feel disconnected from or turned away from vital services, & suffer from disabling conditions such as mental illness, substance use disorders, &/or chronic physical health issues. The CoC has

institutionalized Harm Reduction as a key intervention for unsheltered populations. To engage this vulnerable population often reticent to seek or accept assistance, Harm Reduction provides a non-judgmental approach wherein outreach staff provide opportunities for services & housing without requirements of sobriety or treatment & honors people's choices. This type of engagement invites PEUH into an environment where opportunities exist for them & fosters the development of trusting relationships that may not have existed prior. Housing First pairs closely with Harm Reduction as an approach that dispenses away with arbitrary programmatic requirements to ensure PEUH will more likely engage with providers that can quickly connect them to permanent housing. Like Harm Reduction, Housing First approaches honor people's choices by not allowing things such as drug or alcohol use, lack of mental health treatment, or absence of income to prevent moving into permanent housing. National data indicates that most people experiencing homelessness have at least one but often multiple traumatic events prior to their first homeless event. These traumatic events compounded by the trauma of experiencing unsheltered homelessness make the approach we take as SO providers especially important because the trauma can impact an individual's ability &/or motivation to seek supportive services. The CoC emphasizes the use of a trauma-informed approach when conducting SO to ensure that the person: feels safe; has control over their choices; plays a significant role in planning their services; trusts, as much as possible, the process & the person with whom they work; & identifies their strengths to feel empowered. Providers who make people feel physically and emotionally safe are more likely to witness PEUH seek & follow through with the services they need.

Using these approaches, the CoC has seen an increase in engagement of PEUH in our system & positive outcomes attained in relation to temporary & permanent housing. Since the start of the regional UAC initiative, the CoC has seen a 202% increase in the number of PEUH engaged, a 189% increase in the number of PEUH connected to the CE system, & a 123% increase in the number of PEUH moving directly from a place not meant for human habitation into permanent housing.

C2: Current strategy to provide immediate access to low-barrier shelter and temporary housing for individuals and families experiencing unsheltered homelessness

CoCs must describe the current strategy and show how well it performs at providing low-barrier, culturally appropriate access to temporary accommodations (e.g., emergency shelter, especially non-congregate shelter, transitional housing) to all individuals and families experiencing unsheltered homelessness. The CoC must identify any new practices it has implemented in the geographic area over the past three years and the lessons learned from implementing those practices.

All shelters receiving ESG funding must follow the CoC's Emergency Shelter Written Standards which does not allow them to turn away PEUH except for the following reasons: HH make-up (e.g. singles-only programs can disqualify HHs with children; families-only programs can disqualify singles); all program beds are full; & registered sex offenders when the shelter houses a child under 18 in the same building. CoC staff review program policies & procedures during annual funding application processes to review adherence to the written standards & engage funded shelters when compliance issues come to their attention. In cases where PEUH meets one of these criteria, the shelter &/or UAC should assist the HH to find a non-congregate option or other available facility-based option. For non-funded agencies, CoC staff & local providers working with PEUH encourage shelters with barriers to accept referrals of PEUH. When shelters refuse entry, local providers working with PEUH seek non-congregate options when available or shelter access in another county nearby. Unfortunately, most shelters in the CoC are not funded & not required to follow the CoC's written standards, & because the majority of the CoC lies in rural areas, public transportation &/or funding to transport PEUH to an adjoining community rarely exists.

To improve shelter practices, lower barriers to shelter, & help shelters transition services to become more housing-focused to improve access & positive outcomes, the CoC has initiated three new practices. 1) The CoC provides intensive technical assistance to emergency shelters through a cohort-based model to lower barriers &

offer housing-focused services. CoC staff teach shelters about the five key elements of effective emergency shelter, including immediate & low-barrier access. As part of the cohort curriculum, staff review program policies and procedures & hold 1:1 conversations to work through any identified barriers. The CoC continually evaluates the effectiveness of the cohort model. Staff have learned that while identifying barriers & getting agency buy-in to change policies & procedures is an important first step to increase access, they must work closely with shelter leadership to operationalize new policies & provide ongoing technical assistance to ensure all staff develop skills to work with more vulnerable populations. The cohort model has increased peer support & perspective; shelters contemplating change want to hear from their fellow shelters about their experiences making substantive changes to lower barriers. 2) During the pandemic, CoC staff worked with local emergency management departments and providers to set-up non-congregate shelters using a FEMA waiver. Through this initiative, 2/3 of the CoC's counties had some non-congregate shelter options in hotels/motels. While many of these shelters have since closed due to decreased funding availability, many CoC counties have found other funding options including re-allocating current shelter funding to ensure non-congregate options exist for the most vulnerable populations, including PEUH. Currently, the CoC has at least some non-congregate shelter available in 22 counties with full non-congregate shelter coverage for Veterans experiencing homelessness & survivors of domestic violence. CoC stakeholders have seen the benefit of having non-congregate options; many PEUH who have refused to enter a congregate shelter have been willing to take a room in a hotel/motel. This provides a safe space for PEUH & gives providers an easier way to work with them to access services & permanent housing. 3) The CoC, through its RES, has offered three equity dialogue series (11 webinars), inviting CoC stakeholders to engage with experts on culturally appropriate services & to learn about the history of systemic racism & how it relates to the homeless & housing system. These series have sparked conversations & offered opportunities for shelters to address practices. Along with these dialogues, the RES prepared & recommended equity benchmarks that the CoC uses to evaluate projects in annual funding competitions. The CoC uses equity standards to rank projects in the final ranked CoC prioritization list. The CoC understands that these initial steps are just a beginning to address inequities; the CoC needs to provide additional resources & fully integrate these into technical assistance initiatives to make long lasting change.

C3: Current strategy to provide immediate access to low-barrier permanent housing for individuals and families experiencing unsheltered homelessness

CoCs must describe the current strategy, including their use of a Housing First approach, and demonstrate how well it performs at providing low-barrier and culturally appropriate access to permanent housing to individuals and families who have histories of unsheltered homelessness and the evidence that supports that strategy. The CoC must identify any new practices it has implemented in the geographic area over the past three years and the lessons learned from implementing these practices. To receive full points in this section, applicants should connect responses to resources identified in 4A1.

All permanent housing programs receiving ESG, CoC, & VA funding must follow the CoC's Rapid Rehousing & Permanent Supportive Housing Written Standards. These standards integrate Housing First approaches & require programs to accept referrals from the CoC's CE system. The CE system prioritizes HHs based on VI-SPDAT score first with a prioritization schedule that breaks ties to ensure the most vulnerable HHs receive assistance. CoC staff review program policies & procedures during annual funding application processes to review adherence to the written standards. Staff also review CE data during its reviews to ensure that housing programs accept appropriate referrals through the CE system. The CoC has traditionally had little SO coverage to identify & engage PEUH & relied on passive engagement of this population when they sought services from providers. The funded SO programs cover only a small percentage of the CoC's geographic area. This means that few PEUH have connected to the CE system for prioritization for permanent housing.

To ensure it engages all people experiencing unsheltered homelessness, the CoC launched a new initiative in 06/21. The CoC updated its Governance Charter to create a new leadership role in each of its 13 RCs called the UAC to facilitate a local plan to ensure all PEUH have been identified & connected to the local CE by-name

list. Starting in 06/21, elected regional UACs created local subcommittees to develop an unsheltered outreach & engagement plan. Regional plans defined how local RCs would identify PEUH through both passive (organizations/events coming into regular contact with the population) & assertive (SO in the community) outreach; the frequency of outreach efforts; & the providers who would conduct the standardized assessment & enter data into the HMIS CE project. Each UAC works closely with the elected CE Lead to ensure that identified PEUH connect to the CE system & takes ownership of system navigation of any PEUH without another community-based provider. To identify PEUH, passive outreach occurs daily at agencies/organizations participating in the CE system & weekly at non-participating agencies/organizations through identified staff/volunteers in the local plan. The frequency of assertive outreach depends on each RC's capacity. However, the CoC encourages assertive outreach on the streets no less than quarterly. Once identified, UACs & other provider staff connect PEUH through regular case management & system navigation as desired. Once identified & engaged, UACs or other front-door providers conduct the standardized CE assessment with PEUH. The regional CE Lead enters the assessment information into the HMIS CE project & the HH pulls onto the by-name list. Until the PEUH has accessed permanent housing, the assigned provider or UAC provides case management to the HH, connecting them to desired services, including available emergency shelter in the community. The assigned provider or UAC attends weekly case conferencing meetings to represent the household, & upon referral to a housing agency, works with the HH to connect with the provider to begin enrollment, helping transition the HH to their new provider & serving as a liaison until the HH moves into permanent housing. At launch of this new process, the CoC held several webinars with UACs & other CoC stakeholders involved in engagement efforts to understand the CoC's approach & standards, working with PEUH, especially people with the highest vulnerabilities & people historically disconnected from the homeless service system. These webinars focused on best practices such as Harm Reduction, Housing First, & Trauma-Informed Care, outlining basic principles of each practice & providing scenarios from experienced outreach staff of how to appropriately work with disenfranchised individuals. Webinars also discussed person-centered case management approaches that allow HHs to make decisions for themselves & their needs. CoC staff have continued to work with UACs & other outreach providers on specific cases as needed to brainstorm ways to better engage PEUH & connect them to needed services & housing. Since the launch of the UAC initiative, the CoC has seen a large increase in the number of PEUH connected to the CE system & accessing permanent housing. During the first year from 07/21-06/22, the CoC added 2999 PEUH to the CE BNL with 1500 exiting to a PH program (versus 1585 people connecting to CE & 1219 people exiting to a PH program one year prior).

In its 2021 RE Assessment, the CoC reviewed VI-SPDAT data to determine how the assessment prioritizes marginalized populations. VI-SPDAT data shows that the assessment tool seems to prioritize people identifying as White over BIPoC. In the Highest (15+ points), Higher (11-14 points), and High (8-10 points) levels of priority, people identifying as White are disproportionately represented (85%, 72%, & 61% respectively). In the Highest & Higher priority levels, which corresponds to placement in the most intensive housing interventions such as PSH, people identifying as White have greater opportunity to end their homelessness than BIPoC. The low percentages of Black, Asian, American Indian, & Native Hawaiian individuals scoring in the Highest, Higher, & High priority levels could indicate several things: the assessment tool does not account for specific issues that affect BIPoC to indicate their vulnerability; the invasive nature of the questions cause BIPoC to under share intimate details of their lives that could help them score higher on the assessment; the assessment's scoring mechanism weights issues that more readily affect people identifying as White. The CoC has prioritized choosing a more appropriate standardized CE assessment that more equitably prioritizes housing resources for BIPoC & better evaluates HH vulnerability. The CoC has formed a workgroup with health system experts & university researchers to explore the connections between health and homelessness to develop a new CE assessment & prioritization schedule. The workgroup consists of our core CE team (CoC staff, service providers, community CE leaders, & people with lived expertise) formed as part of our engagement in HUD's CE Equity Initiative as well members from the University of North Carolina Chapel Hill, Duke University, Wake Med, Cone Health, UNC Center for Excellence, & the NC Departments of Health & Human Services &

Public Health. This workgroup will evaluate recently conducted research using linkages of HMIS data with state death records, explore other community assessment & prioritization processes, & use qualitative & quantitative research to prioritize severe service needs populations including PEUH in the CE system for housing resources. The workgroup intends to begin implementation of the new assessment/prioritization process by early 2023.

With the release of Emergency Housing Vouchers (EHVs) to local PHAs in 07/21, the CoC worked with stakeholders, including people with lived expertise, to develop a prioritization plan & memoranda of agreement with PHAs that defined the process for referrals. The CoC approved the following prioritization schedule for EHVs:

- HHs ready to Move On from PSH & RRH programs that need a long-term housing subsidy but less intensive case management supports.
- HHs with the longest length of unsheltered homelessness & where documentation for PSH is not able to be obtained.
- Families &/or individuals on the current CE by-name list who need long-term rental assistance.

By prioritizing PSH & RRH participants moving on from programs, the CoC has opened needed slots for other vulnerable HHs who need the case management supports associated with these programs. Having a prioritization specifically for PEUH that cannot be appropriately documented, decreases the amount of time they remain homeless & connects them to long-term subsidy & supports they need to become successful in permanent housing. 35% of all referrals for EHVs in the CoC have been for PEUH with 33% of all issued vouchers going to PEUH. While EHVs have been a great resource for the CoC, working with 12 separate PHAs all with different connections with the CE system, experience working with HHs experiencing homelessness, & capacities to provide housing search has provided significant challenges. The CoC ably worked with PHAs to educate them on the differences between EHVs & standard HCVs & the CE system, to develop internal processes to accept referrals, & to increase the speed of referrals from the CE system. However, the majority of PHAs in the CoC with EHVs lack experience with housing search & navigation, & lease-up of vouchers has been slower than expected. In hindsight, the CoC should have spent more time at the beginning of the process helping CE Leads appropriately prioritize HHs for EHVs & providing PHAs more technical assistance to understand & implement their housing search responsibilities.

D: Updating the CoC's strategy to identify, shelter, and house individuals experiencing unsheltered homelessness with data and performance.

CoCs must demonstrate how they will use data, that includes specific data points, performance, and best practices to expand and improve the performance of: 1) street outreach within the CoC's geographic area. To receive full points, the CoC must demonstrate street outreach is connected to CE or HMIS and how it will incorporate new partners (e.g. business owners, law enforcement, healthcare providers) into its street outreach strategies; 2) providing access to low-barrier shelter and temporary accommodations, including any new practices and activities that would be funded through an award under this NOFO; 3) rapidly rehouse individuals and families who have histories of unsheltered homelessness in permanent housing.

1) The CoC has few funded street outreach programs in the CoC (6 programs covering 20 of 79 counties in the CoC) & has launched an initiative to elect volunteer UACs in each of the CoC's 13 RCs to facilitate the local plan to connect PEUH to services & the CE system. The HMIS Lead has created specific SSO projects for each RC to collect information on PEUH during SO efforts. HHs in the HMIS SSO & SO projects populate in HMIS by-name list (BNL) reports that regional CE Leads use to prioritize HHs for permanent housing resources during weekly case conferencing meetings with community providers. HMIS Lead staff pull regional BNL reports in advance of monthly calls with regional CE Leads. To evaluate performance, CoC staff review &

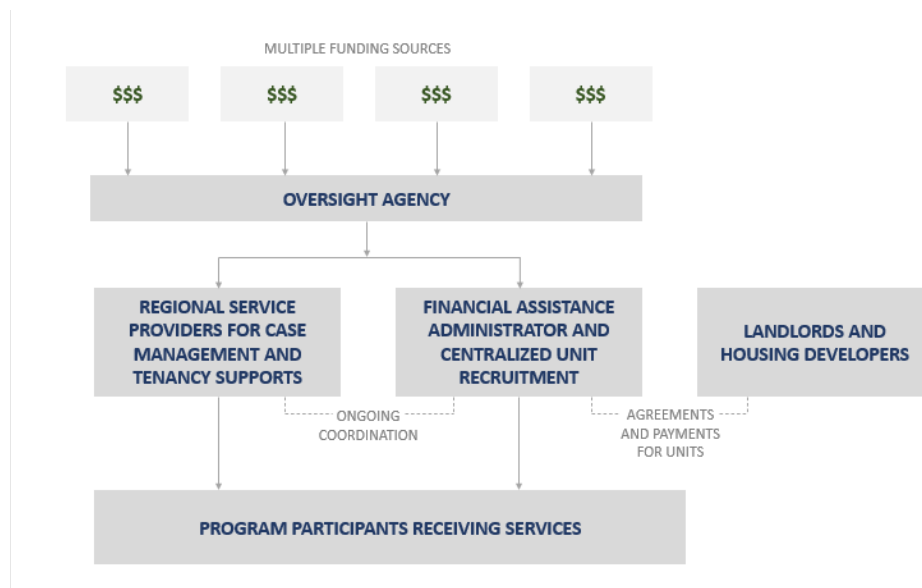
discuss several data points with CE Leads & UACs: missing Current Living Situation entries; Current Living Situation entries without updates in the last 90 days; HHs with LOTH longer than 364 days; & the number of PEUH compared to the prior month & against the last unsheltered PIT count for the region. CoC & HMIS Lead staff work with regional CE Leads & UACs to address issues in data & local practices to ensure that HHs, especially HHs experiencing unsheltered homelessness, are referred to available housing openings. These monthly calls also present opportunities to discuss ongoing challenges with SO efforts, local connections made to non-traditional partners such as law enforcement, healthcare providers, & business owners to better identify PEUH, & processes for these partners to connect HHs to CE Leads & UACs. CE Leads work with HMIS Lead staff to license appropriate agencies/entities participating in CE to collect information & make referrals to the BNL. The CoC has licensed & will continue to license entities such as local sheriff's departments, behavioral health agencies, FQHCs, & others with appropriate agency agreements & local MOUs (for protection of this vulnerable population) to add PEUH to HMIS for connection to the CE system. 2) The CoC will continue offering technical assistance cohorts to emergency shelter programs to educate shelters how to lower barriers & become more housing-focused. Through these cohorts, CoC staff review APR/CAPER data, looking at three key data points (exits to permanent destinations; length of time in the program; & types of conditions) to set a baseline for a shelter's performance & works closely with programs to set bold goals to achieve during a 3-month challenge period. The CoC will evaluate shelter performance based on the following: 50% of people served by the shelter have disabling conditions; median length of project participation is 30-60 days; & 40% of participants exit to permanent destinations. The CoC will prioritize a CoC-wide SSO-Other application under the SNOFO competition to get full SO coverage across the geographic area & will only rank SSO-Other Rural Set-Aside project applications that include some funding for short-term emergency lodging in motels/hotels. SSO-Other project staff can utilize this funding to temporarily house PEUH that refuse/are refused entry into local emergency shelters. All funded PSH & RRH projects enrolling PEUH will work closely with SSO-Other project staff to utilize these funds as needed to temporarily shelter HHs while the housing program seeks an appropriate unit. For non-rural geographic areas where these funds are ineligible, SSO-Other projects funded through the Unsheltered Set-Aside will advocate for SO clients with local shelters for immediate access & utilize available non-congregate shelter funding. 3) The CoC monitors that PSH & RRH projects accept all referrals for open housing slots through the CE BNL. The CE BNL currently prioritizes HHs based on vulnerability evaluated using the VI-SPDAT score with tie breaks prioritized through the approved schedule. To ensure that it equitably prioritizes & accelerates the placement of vulnerable HHs including people experiencing or with a history of unsheltered homelessness, the CoC has formed a workgroup with health system experts & university researchers, exploring the connections between health & homelessness to develop a new CE assessment & prioritization schedule. The workgroup consists of our core CE team (CoC staff, service providers, community CE leaders, & people with lived expertise) formed as part of our engagement in HUD's CE Equity Initiative as well members from the University of North Carolina Chapel Hill, Duke University, Wake Med, Cone Health, UNC Center for Excellence, & the NC Departments of Health & Human Services & Public Health. This workgroup will evaluate recently conducted research using linkages of HMIS data with state death records, explore other community assessment & prioritization processes, & use other qualitative and quantitative research to prioritize severe service needs populations including PEUH in the CE system for housing resources. The workgroup intends to begin implementation of the new assessment/prioritization process by early 2023.

The CoC will evaluate PSH & RRH project performance to house PEUH on the following data points: 80% of participants exit to permanent destinations; 25% of participants entered from a place not meant for human habitation (for existing projects); 75% of participants entered from a place not meant for human habitation or have a history of unsheltered homelessness (for RRH/PSH projects funded under the SNOFO). All new PH projects funded under this special NOFO will target HHs experiencing or have histories of unsheltered homelessness.

E: Identify and prioritize households experiencing or with histories of unsheltered homelessness. CoCs must describe how they will ensure the resources awarded under this special NOFO will contribute to reducing unsheltered homelessness in their geographic area and how they will prioritize assistance for individuals and families who are currently unsheltered or have histories of unsheltered homelessness. CoCs must describe: 1)The CoCs strategy for ensuring that resources provided under this NOFO will reduce unsheltered homelessness; 2) how the CoC will adopt program eligibility and CE entry processes that reduce unsheltered homelessness; 3) how the CoC will use street outreach to connect unsheltered people with housing resources; 4) additional steps the CoC is taking to ensure that people who are unsheltered or have histories of unsheltered homelessness are able to access housing and other resources in the community, including steps to increase access to identification, providing navigation services, and providing access to health care and other supportive services.

1) The CoC will use the resources awarded under the SNOFO to centralize its approach to build capacity for the CoC services & housing system, provide services & housing across the full geographic coverage area, & ensure prioritization of resources to the most vulnerable HHs including ones experiencing or have experienced unsheltered homelessness.

The CoC will prioritize applications to a CoC-wide Oversight Agency. The Oversight Agency will administer all grants funded through this SNOFO & contract with other agencies to provide financial assistance, housing navigation, & services to PEUH &/or residing in units with formerly homeless HHs housed through the CE system. Under this plan, the Oversight Agency would braid funding awarded through the SNOFO with other available federal, state, & private funding & designate funding that best meets the long-term needs of prioritized HHs. The Oversight Agency will contract with an agency to serve as a Financial Assistance Coordinator focused on centralized unit recruitment. The Financial Assistance Coordinator Agency will provide housing navigation services to HHs referred from the CoC’s CE system & provide ongoing financial assistance to pay for PSH & RRH units. The Oversight Agency will also contract with Regional Service Providers across the CoC’s geographic area to provide a continuum of services that includes system navigation, case management, & tenancy supports to households experiencing homelessness.



Currently, the CoC does not have full Street Outreach, Housing Navigation Services, RRH, or PSH coverage across all 79 counties in its geographic area. By centralizing funding with an Oversight Agency that will contract with a centralized Financial Assistance Administrator & Regional Service Providers that provide a continuum of services across the entire geographic region, all prioritized households, no matter their location

within the CoC, can be served & live in their location of choice with guaranteed support to find an affordable unit & the tenancy support services they need to achieve housing stability. All agencies funded through the SNOFO will use Housing First, Harm Reduction, & Trauma-Informed Care approaches, whereby the CoC prioritizes the most vulnerable HHs, including HHs experiencing or having histories of unsheltered homelessness for services and housing.

The CoC will accept applications for the following project types under this special NOFO:

- *PH: Permanent Supportive Housing projects:* these applications will provide permanent supportive housing across the full geographic area (or designated rural counties in the Rural Set-Aside); all ranked projects will follow a progressive engagement approach, accepting the highest vulnerability household on the CE BNL; budget for rental assistance, supportive services, & administration only; & target 75% of housing slots for people experiencing or having a history of unsheltered homelessness.
- *PH: Rapid Rehousing projects:* these applications will provide rapid rehousing across the full geographic area (or designated rural counties in the Rural Set-Aside); all ranked projects will follow a progressive engagement approach, accepting the highest vulnerability household on the CE BNL; budget for rental assistance, supportive services, & administration only; & target 75% of housing slots for people experiencing or having a history of unsheltered homelessness.
- *SSO-Other projects:* these applications will allow Regional Service Providers to provide a continuum of services to households; Regional Service Providers will provide regular street outreach, system navigation, & case management to PEUH; connect these HHs to mainstream & community resources as well as the CE system; work closely with the Financial Assistance Administrator to find appropriate permanent housing upon referral from the CE system; & provide ongoing tenancy supports once moved into permanent housing. Regional Service Providers will use Harm Reduction, Housing First, & Trauma-Informed Care approaches; Rural Set-Aside applications will include funding for hotel/motel costs to shelter PEUH when denied placement in local shelters.
- *CoC Planning project:* the CoC will prioritize a planning project from the Collaborative Applicant to coordinate activities for projects funded through the Unsheltered Set-Aside
- All projects ranked under the Rural Set-Aside will only serve households seeking services or housed in the 55 designated rural counties defined under this SNOFO.

2) The CoC has prioritized choosing a more appropriate standardized CE assessment that equitably prioritizes housing resources for BIPoC & better evaluates HH vulnerability. The CoC has formed a workgroup with health system experts & university researchers exploring the connections between health & homelessness to develop a new CE assessment & prioritization schedule. The workgroup consists of our Core CE team (CoC staff, service providers, community CE leaders, & PLE) formed as part of our engagement in HUD's CE Equity Initiative as well as members from the UNC-Chapel Hill, Duke University, Wake Med, Cone Health, UNC Center for Excellence, & the NC Departments of Health & Human Services & Public Health. This workgroup will evaluate recently conducted research using linkages of HMIS data with state death records, explore other community assessment & prioritization processes, & use qualitative & quantitative research to prioritize severe service needs populations including PEUH in the CE system for housing resources. The workgroup intends to begin implementation of the new assessment/prioritization process by early 2023.

Existing PSH & RRH projects will follow current funding eligibility requirements first & then adhere to the newly developed CE prioritization schedule. Under the CoC's Governance Charter, the Coordinated Entry Council (CEC), a subcommittee of the CoC's Governance Committee, will update the CE Written Standards. CoC staff will post the proposed CE Written Standards recommendation to the NCCEH website in advance of

the next GB meeting. CoC staff will present the updated CE Written Standards on behalf of the CEC, and GB members will consider approval. Once approved, CoC staff will post the final updated CE Written Standards, notify the full CoC, & provide technical assistance to CE Leads & CE participating agencies to use the new assessment & incorporate the new prioritization into regular case conferencing. 3,4) Regional Service Providers contracted through the Oversight Agency will provide regular SO across their designated geographic area. They will identify PEUH through both passive & assertive outreach activities; provide robust outreach & engagement services; connect PEUH to & advocate for placement in local emergency shelters or non-congregate hotel/motel shelter; conduct the assessment for CE; case manage enrolled participants while experiencing homelessness & after placement in permanent housing; & connect HHs to mainstream, income, & other services such as healthcare, behavioral health services, entitlement benefits, & employment services. Three PHAs have set-aside Housing Choice Vouchers for participants in SNOFO projects. The PHAs all participate in CE & will work with the Financial Assistance Coordinator & Regional Service Providers to designate HCVs through case conferencing to HHs prioritized for SNOFO housing projects. The CoC also have leveraged state funding to provide financial assistance to HHs in SNOFO RRH projects. The Oversight Agency will work closely with the Financial Assistance Coordinator to designate the leveraged financial assistance to assist prioritized HHs in SNOFO projects stabilize in housing. The CoC has an agreement with the NC Department of Motor Vehicles to provide free state identification. Funded projects will work with people experiencing or having a history of unsheltered homelessness to procure other identification such as school records, birth certificates, Veteran identification, & others to ensure they can access free state ID. Through leveraging agreements, the CoC has a formal relationship with the NC Department of Health and Human Services (NC DHHS) to provide healthcare services through their Managed Care Organization (MCO) Network. As the Medicaid and IPRS recipient for the state, NC DHHS contracts with Managed Care Organizations in all 100 counties to provide physical & behavioral healthcare to eligible populations with severe service needs. NC DHHS, as a sister state agency to the state agency serving as the Oversight Agency under this plan, has agreed to ensure access to healthcare services & resources to participants of SNOFO projects, directing their MCO network to prioritize HHs for services when desired. Since all participants in SNOFO projects have severe service needs & the leveraging agreement includes both Medicaid & IPRS funding, all participants will be eligible for services. Connections to these services will occur through Regional Service Providers. Upon contract, the Oversight Agency will introduce the designated Regional Service Provider to MCOs covering their geographic service area, ensuring that each provider has local protocols to connect participants appropriately to MCOs. Initial planning meetings will focus on eligibility & documentation requirements, expedited intakes, contact protocols, & timelines for implementation.

F: Involving individuals with lived experience of homelessness in decision-making.

CoCs must demonstrate individuals and families experiencing homelessness, particularly those who have experienced unsheltered homelessness, are meaningfully and intentionally integrated into the CoC decision-making structure. Additionally, CoCs must demonstrate how they encourage projects to involve individuals and families with lived experience of unsheltered homelessness in the delivery of services (e.g. hiring people with lived experience of unsheltered homelessness).

The CoC approved the formation of a Lived Expertise Advisory Council (LEAC) in 07/21. The CoC created this subcommittee to improve its ability to make governance & funding decisions & provide technical assistance by explicitly incorporating the perspectives of people with lived experience of homelessness. The LEAC improves the provision of services to people experiencing homelessness, & the policies that govern these services, across the CoC through insights & expertise that come directly from people experiencing homelessness first-hand. As part of the LEAC charter, the subcommittee focuses on four areas:

- Review CoC policies for clarity & consistency, making recommendations to the CoC Governance Board
- Determine whether the CoC implements policies & best practices equitably & effectively
- Educate & engage people who have recently experienced homelessness in CoC governance

- Seek opportunities to impact local, state, & federal legislation through the advocacy efforts of its members.

The LEAC consists of people who currently experience or have previously experienced homelessness, including people experiencing unsheltered homelessness. The LEAC membership intentionally incorporates diverse perspectives: people of different races/ethnicities; people with lived expertise that work in the field; people that have experienced the CoC's CE system & programs; & people residing across the full geographic area of the CoC. The subcommittee has 10 formal members with 1-year terms & is co-chaired by two members of the subcommittee where at least one is also a member of the CoC GB. The CoC financially compensates members for their time & expertise through the CoC Planning Grant. The CoC ensures that at least one member of the LEAC also serves on other CoC subcommittees including the Coordinated Entry Council, Funding & Performance Subcommittee, Racial Equity Subcommittee, Governance Nominations Subcommittee, Project Review Committee, & Scorecard Committee. CoC subcommittees handle the day-to-day decision-making & oversight of the CoC's work, evaluating data, providing recommended strategies, drafting & implementing policies & procedures, training CoC stakeholders, & setting performance benchmarks.

The CoC also ensures that multiple people with lived expertise serve as members of the CoC GB. By design, the CoC has two designated membership spots for people with lived expertise. However, the Governance Nominations Committee also considers members for other designated membership spots (state government departments & sector leaders) with lived expertise in mind. In the fourth quarter when Regional Committees elect their leadership for the next calendar year, the CoC encourages them to seek leaders with lived experience. Currently, the CoC GB has 6 members with lived expertise & Regional Committees have 9 leaders with lived expertise.

The CoC encourages all projects within the NC BoS CoC geographic area to hire people with lived expertise in direct service roles & to serve as part of agency Boards of Directors. As part of funding competitions, the CoC added two questions to scorecards to incentivize agencies to include people with lived expertise. The first question concerns people with lived expertise on agency Boards of Directors: How many members of your Board of Directors have experienced homelessness? Agencies with Boards that comprise 20% or more people with lived expertise receive maximum points. The second question concerns hiring people with lived expertise to provide direct services to program participants: Does the agency's hiring policy state a value or preference for hiring people with lived experience of homelessness? Agencies that have a preference receive maximum points. During all training & technical assistance with providers, CoC staff incorporate equity content, which includes information about incorporating perspectives from PLE & talk through ways in which they should hire & support this population to work with program participants.

G: Supporting underserved communities and supporting equitable community development.

CoCs must describe: 1) their current strategy to identify populations in the CoC's geography that have not been served by the homeless system at the same rate they are experiencing homelessness; 2) how underserved communities in their geographic area interact with the homeless system, including a description of these populations; 3) the current strategy to provide outreach, engagement, and housing interventions to serve populations experiencing homelessness that have not previously been served by the homeless system at the same rate they are experiencing homelessness.

1) The CoC uses several data sets to identify communities that the homeless service system has not served at the same rate as they experience homelessness. First, the CoC's Racial Equity Subcommittee performs an annual Racial Equity Assessment. Using tools created by federal and national partners, the CoC conducts an analysis of Point-In-Time, HMIS, & coordinated entry data to clarify who accesses the CoC system & housing resources. The assessment focuses on answering four basic questions:

- Who does the CoC serve in comparison to people in NC & people in poverty?

- Who accesses permanent housing in the CoC’s system?
- How does the system support people to end their homelessness?
- Who has access to coordinated entry & permanent housing resources?

The assessment answers these questions using HUD’s Continuum of Care Assessment Tool, the National Alliance to End Homelessness’ Racial Equity Tool, HUD’s Stella Performance Module, & local coordinated entry data. The CoC also looks at historical PIT Count data cross referenced with CE data to determine how different populations connect to the system & access services & permanent housing.

2) The RE Assessment demonstrates that people who identify as White made up 72% of the entire population in the CoC geographic area. Narrowing our lens, first to people experiencing poverty & then to people experiencing homelessness, the CoC shows a significantly lower rate of people identifying as White than in the general population; & fewer White families experience homelessness than experience poverty. In contrast, people who identify as Black make up only 19% of the entire population in the CoC’s 79 counties, while the percentage of people who identify as Black increased when looking at poverty (31%), homelessness (37%), & families experiencing homelessness (43%). While dealing with far lower raw numbers of people identifying as Native America/Alaskan, Asian/Pacific Islander, & Other/Multi-Racial, the CoC observes similar or slightly increased percentages of people who make up the general population & people experiencing poverty and homelessness.

When looking at people who identify as Black & where they experience homelessness, the majority access emergency shelters & do so at a higher percentage than that in the overall homeless population (41% vs. 38%). Fewer PEUH identified as Black (31%) whereas people identifying as White have lower than expected sheltered homelessness (52% versus 56% overall homelessness) & higher than expected unsheltered homelessness (65% unsheltered versus 56% overall homelessness). The CoC believes that BIPoC experiencing unsheltered homelessness have been undercounted during PIT counts. Until the 2022 PIT Count, CoC Regional Committees used volunteer groups to canvas the geographic area to identify & count PEUH. As volunteers, most of whom did not serve in a professional capacity, they brought implicit bias to the process, canvassing areas they knew & that they deemed safe enough to explore in groups where they thought PEUH might congregate. With most volunteers identifying as White, they likely rarely explored areas in which they were unfamiliar, limiting the scope of their outreach & thus likely undercounting BIPoC. This is especially true for the more rural areas of the CoC, where volunteer groups focused on known locations. The CoC changed the way in which it counted PEUH in the 2022 PIT Count, using the UAC process detailed in part three of the plan to facilitate identifying PEUH throughout the year & connecting them to the CE system. The CoC used the BNL to verify homeless status on the night of the PIT Count, which helped the CoC better capture all PEUH across the entire geographic area.

Reviewing PIT data from the last 5 complete count years, the number of PEUH has averaged 31% of the total number of people experiencing homelessness in the CoC. When reviewing CE data for the last two years, we have seen a steady increase in the number of PEUH connecting to the CE system & accessing permanent housing. However, PEUH continue to access the system & exit to PH at lower rates than their proportion of the overall homeless population.

	June 2020- July 2021	June 2021- July 2022
# Connecting to CE	1585 (20%)	2999 (28%)
# Accessing PH projects	1219 (35%)	1500 (39%)

3) From the data described above, the CoC sees historically underserved populations (BIPoC) entering the homeless service system in larger percentages compared to the Census of these populations in the geographic area and to people identifying as White. The good news is that it seems that BIPoC, especially people identifying as Black, connect with & are served by the CoC system & have positive outcomes at percentages consistent with other races & in proportion to the overall percentages in the system. However, the CoC has identified through PIT & CE data that it underserves PEUH, connecting them to CE & permanent housing at percentages lower than they appear in the overall system. Understanding that the CoC's traditional methodology, relying on volunteer groups to canvas large rural areas to find PEUH during PIT Count nights likely has caused an undercount of BIPoC due to implicit bias, means that not only should the CoC design systems that engage & connect all PEUH to the CE system & permanent housing resources, but also ensure that it connects to historically marginalized populations living unsheltered with which it has never connected. To ensure full SO coverage to engage all PEUH, the CoC launched a new initiative in 06/21. The CoC updated its Governance Charter to create a new leadership role in each of its 13 Regional Committees (RCs) called the Unsheltered Access Coordinator (UAC) to facilitate the local plan to ensure that all PEUH have been identified & connected to the local coordinated entry system. Relying on professional provider staff to serve in the UAC role & training the UAC on SO best practices such as Housing First, Harm Reduction, & Trauma-Informed Care, has helped the CoC to better connect with all people in geographic areas in the CoC but especially to improve connections to BIPoC experiencing unsheltered homelessness (PIT Data: 3% American Indian in 2022 vs. 2% in 2021; 1% Asian in 2022 vs. 0% in 2021; 38% Black in 2022 vs. 31% in 2021).

UACs facilitated the development of a local plan to ensure all PEUH have been identified & connected to the local coordinated entry system. They created local subcommittees to develop an unsheltered outreach & engagement plan, defining how local RCs would identify PEUH through both passive (through organizations/events coming into regular contact with the population) & assertive (street outreach in the community) outreach; the frequency of outreach efforts; & the providers who would conduct the standardized assessment & enter data into the HMIS coordinated entry project. Each UAC works closely with the elected CE Lead to ensure that identified PEUH & families connect to the CE system & takes ownership of system navigation of any PEUH without another community-based provider. To identify PEUH, passive outreach occurs daily at agencies/organizations participating in the CE system & weekly at non-participating agencies/organizations through identified staff/volunteers in the local plan. The frequency of assertive outreach depends on each RC's capacity. However, the CoC encourages assertive outreach on the streets no less than quarterly. Once identified, UACs & other provider staff connect PEUH through regular case management & system navigation as desired. Once identified & engaged, UACs or other front-door providers conduct the standardized CE assessment with PEUH. The regional CE Lead enters the assessment information into the HMIS CE project & the HH pulls onto the BNL. Until the PEUH is referred for an available housing slot, the assigned provider or UAC provides case management to the household, connecting them to desired services, including available emergency shelter in the community. The assigned provider or UAC attends weekly case conferencing meetings to represent the HH, & upon referral to a housing agency, works with the HH to connect with the provider to begin enrollment, helping transition the HH to their new provider & serving as a liaison until the HH moves into permanent housing.

Appendix
A1. Leveraging Housing Resources



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

Housing Leverage

The table below summarizes pledged units to be used as housing leverage for the North Carolina Balance of State Continuum of Care’s SNOFO unsheltered grant request.

Calculated Needed Leverage based on SNOFO grant requests	
RRH People Served through SNOFO	200
Units Needed for Leverage (50% of above)	100
PSH Units funded through SNOFO	42
Units Needed for Leverage (50% of above)	21
Total Units Needed for Leverage	121
Documented Leveraged Units	
Units through Greenville Housing Authority	25
Units through Western Piedmont Council of Government	25
Units from NCORR	71
Total Leveraged	121



North Carolina Department of Public Safety
Office of Recovery and Resiliency

Roy Cooper, Governor
Eddie M. Buffaloe, Jr., Secretary

Laura H. Hogshead, Director

October 14, 2022

North Carolina Office of Recovery and Resiliency
P.O. Box 110465
Durham, NC 27709

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Office of Recovery and Resiliency (NCORR), which operates statewide in North Carolina, partners closely with the NC Balance of State Continuum of Care to ensure the most vulnerable North Carolinians receive housing, including after natural disasters. This letter certifies that NCORR agrees to provide housing leverage for the NC Balance of State Continuum of Care Special NOFO Consolidated Application projects. All resources provided are not funded by the CoC or ESG programs.

The value of the housing leverage being provided is **\$681,600 through 71 units** over the course of 3 years. Housing will be paired with CoC-funded supportive services and will be available for the period beginning on 01/01/2023 until 12/31/2025.

Sincerely,

Laura Hogshead

Laura H. Hogshead

Mailing Address:
Post Office Box 110465
Durham, NC 27709



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www.rebuild.nc.gov

Gwendolyn Greene, Chairperson
Luke Stavish, Vice-Chairperson
Jumail Blount, Commissioner



Wayman A. Williams,
Executive Director/CEO

Gary Davis, Commissioner
Joann Harkley, Commissioner
Garrett Taylor, Commissioner
Shirley Williams, Commissioner

October 11, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The Housing Authority of the City of Greenville, covering Pitt County, partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that the Housing Authority of the City of Greenville agrees to guarantee 25 units through the Housing Choice Voucher Program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the voucher equals ~\$25,000. The vouchers will be paired with CoC-funded supportive services. The Housing Authority of the City of Greenville will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025, contingent upon a signed Memorandum of Understanding between the Housing Authority of the City of Greenville and North Carolina Coalition to End Homelessness.

Additionally, the Housing Authority of the City of Greenville will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

A handwritten signature in black ink that reads 'Shanetta Moye'.

Shanetta Moye, MBA
Deputy Executive Director/COO

1103 Broad Street, PO Box 1426, Greenville, North Carolina 27835
252-329-4000, FAX: 252-329-4026, TDD: 252-329-4009





September 13, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

Western Piedmont Council of Governments (WPCOG), covering Alexander, Burke, Caldwell, and Catawba Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that WPCOG agrees to accept referrals for 25 vouchers through the Housing Choice Voucher Program program for the NC BoS CoC Special NOFO Consolidated Application projects. The projected value of 25 vouchers, based on current per unit costs, is \$367,200 for the three-year project period. The projected voucher costs will be paired with CoC-funded supportive services. The WPCOG will add project specific detail to its existing local homeless preference to include households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 31, 2025.

Additionally, WPCOG will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

Stephanie B. Hanvey
WPCOG Regional Housing Authority Director

Executive Committee: Jill Patton, Chair | Joseph L. Gibbons, Vice Chair | Larry Chapman, Secretary | George B. Holleman, Treasurer | Bob Floyd Jr., Past Chair | **At-Large Members:** Wayne F. Abele, Sr. | Kitty W. Barnes | Marla Thompson | Larry Yoder | **Executive Director,** Anthony W. Star

Serving: Alexander County | Taylorville | Burke County | Connelly Springs | Drexel | Glen Alpine | Hildebran | Morganton | Rutherford College | Valdese | Caldwell County | Cash's Mountain | Cedar River | Ganswell | Granite Falls | Hickory | Lenoir | Rutherford | Sawmill | Catawba County | Rutherford



North Carolina Balance of State Continuum of Care

bos@ncceh.org

919.755.4393

www.ncceh.org/BoS

Housing Leverage

The table below summarizes pledged units to be used as housing leverage for the North Carolina Balance of State Continuum of Care's SNOFO rural grant request.

Calculated Needed Leverage based on SNOFO grant requests	
RRH People Served through SNOFO	165
Units Needed for Leverage (50% of above)	82.5
PSH Units funded through SNOFO	30
Units Needed for Leverage (50% of above)	15
Total Units Needed for Leverage	98
Documented Leveraged Units	
Units through NC Commission on Indian Affairs	25
Units from NCORR	73
Total Leveraged	98



North Carolina Department of Public Safety
Office of Recovery and Resiliency

Roy Cooper, Governor
Eddie M. Buffaloe, Jr., Secretary

Laura H. Hogshead, Director

October 14, 2022

North Carolina Office of Recovery and Resiliency
P.O. Box 110465
Durham, NC 27709

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Office of Recovery and Resiliency (NCORR), which operates statewide in North Carolina, partners closely with the NC Balance of State Continuum of Care to ensure the most vulnerable North Carolinians receive housing, including after natural disasters. This letter certifies that NCORR agrees to provide housing leverage for the NC Balance of State Continuum of Care Special NOFO Consolidated Application projects. All resources provided are not funded by the CoC or ESG programs.

The value of the housing leverage being provided is **\$700,800 through 73 units** over the course of 3 years. Housing will be paired with CoC-funded supportive services and will be available for the period beginning on 01/01/2023 through 12/31/2025.

Sincerely,

A handwritten signature in black ink that reads "Laura Hogshead".

Laura H. Hogshead

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Post Office Box 110465
Durham, NC 27709



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Commission of Indian Affairs

Gregory A. Richardson | Executive Director

Roy Cooper | Governor

Pamela B. Cashwell | Secretary

October 03, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Section A.1 of the NC BoS CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Commission of Indian Affairs covering Columbus, Granville, Halifax, Person, Sampson, and Warren Counties partners closely with the NC BoS CoC to ensure the most vulnerable North Carolinians receive permanent housing. This letter certifies that The North Carolina Commission of Indian Affairs agrees to guarantee 25 units through the Housing Choice Voucher program for the NC BoS CoC Special NOFO Consolidated Application projects. The value of the vouchers equals \$135,000.00. The vouchers will be paired with CoC-funded supportive services. The North Carolina Commission of Indian Affairs will create a local preference for households in the PH-PSH project for the period beginning on January 1, 2023, to the end of the operating period on December 30, 2025.

Additionally, The North Carolina Commission of Indian Affairs will partner with the NC BoS CoC to develop a prioritization plan through the NC Balance of State's coordinated entry process for the allocation of Stability Vouchers.

Sincerely,

Gregory A. Richardson

Gregory A. Richardson (Oct 3, 2022 17:17 EDT)

Gregory A. Richardson,
Executive Director

Mailing
1317 Mail Service Center | Raleigh, NC 27699-1317



Location
116 West Jones St. |
Raleigh, NC 27603
984-236-0160 T

B: Leveraging Healthcare Resources



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor
KODY H. KINSLEY • Secretary

October 14, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Department of Health and Human Services (NC DHHS) will partner closely with the NC Balance of State Continuum of Care through Rehousing NC to ensure the most vulnerable North Carolinians the mental health, health, and substance use services for which they are eligible.

This letter certifies that NC DHHS agrees to use NC Medicaid funded services for eligible health, mental health, and substance use services as leverage for eligible households who are participants in the Special CoC NOFO-Rural funded projects. The resources provided by NC DHHS are not funded by the Department of Housing and Urban Development's (HUD) CoC or ESG programs.

The estimated value of the Medicaid services is \$5,031,642 over the course of 3 years based on the expected number of individuals served. These services will be paired with the Rehousing NC program and will be available for the period beginning on January 1, 2023 to the end of the operating period on December 31, 2025.

Sincerely,

A handwritten signature in blue ink that reads "Walker Wilson" followed by a stylized "MPH" in the right margin.

Walker Wilson, MPH

Assistant Secretary for Policy

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES
LOCATION: 101 Bair Drive, Adams Building, Raleigh, NC 27603
MAILING ADDRESS: 2001 Mail Service Center, Raleigh, NC 27699-2001
www.ncdhhs.gov • TEL: 919-855-4800

AN EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER



NC DEPARTMENT OF
**HEALTH AND
HUMAN SERVICES**

ROY COOPER • Governor
KODY H. KINSLEY • Secretary

October 14, 2022

North Carolina Coalition to End Homelessness
PO Box 27692
Raleigh, NC 27611

Re: Resource Leveraging for the NC BoS CoC Plan for Serving Individuals and Families
Experiencing Homelessness with Severe Service Needs

To Whom It May Concern:

The North Carolina Department of Health and Human Services (NC DHHS) will partner closely with the NC Balance of State Continuum of Care through Rehousing NC to ensure the most vulnerable North Carolinians the mental health, health, and substance use services for which they are eligible.

This letter certifies that NC DHHS agrees to use NC Medicaid funded services for eligible health, mental health, and substance use services as leverage for eligible households who are participants in the Special CoC NOFO-Unsheltered funded projects. The resources provided by NC DHHS are not funded by the Department of Housing and Urban Development's (HUD) CoC or ESG programs.

The estimated value of the Medicaid services is \$6,432,012 over the course of 3 years based on the expected number of individuals served. These services will be paired with the Rehousing NC program and will be available for the period beginning on January 1, 2023 to the end of the operating period on December 31, 2025.

Sincerely,

Walker Wilson, MPH
Assistant Secretary for Policy

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES
LOCATION: 101 Blair Drive, Adams Building, Raleigh, NC 27603
MAILING ADDRESS: 2001 Mail Service Center, Raleigh, NC 27699-2001
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